Switzerland's Economic Footprint in the United States
Creating Jobs and Supporting the U.S. Economy
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Switzerland and the United States enjoy good and close relations dating back to the founding of the U.S. When the modern Swiss Confederation was established in 1848, it was strongly influenced by the Constitution of the United States. Over time, our shared history, values, and common belief in entrepreneurship, innovation, and a free market have made it possible for the relationship to evolve from two “Sister Republics,” as they were often called in the 19th century, to strong partners with a broad spectrum of cooperation and intense economic ties.

To this day, about half a million Swiss have immigrated to the United States. Some of them became famous and played a part in the history of both our countries. We could mention Albert Einstein, the famous Nobel laureate who developed the special theory of relativity when he worked at the Federal Office for Intellectual Property in Bern, or Emil Frey, who volunteered in the American Civil War and later became the first Swiss Minister (Envoy) to the United States and eventually President of the Swiss Confederation.

One of the most underrated aspects of our two countries’ relations, however, is the strong Swiss economic footprint in the United States. With USD 224 billion in cumulative direct investment, Switzerland is the 7th largest foreign investor in the United States, making it by far the most important destination for Swiss FDI. In other words, the U.S. absorbs about one-fifth of total Swiss investment abroad, which is more than in Germany, France, Italy, and the United Kingdom combined. More than 500 Swiss companies with about 3,500 business locations doing business all over the United States create almost half a million jobs. Taking into account jobs created by U.S. exports of goods and services to Switzerland, this number increases to about 725,000 American jobs.

Swiss companies do business in all fifty states, with an exceptionally strong presence in terms of number of affiliates in California, New York, Illinois, Texas, and Florida. It is not surprising that they are active in a huge variety of business sectors ranging from precision instruments and machinery to the food industry, financial services, mining, and many more. Moreover, there are regional differences between Swiss affiliates in the United States. For instance, most of the Swiss affiliates in the financial sector are located in California, Florida, New York, and Texas, while California and New Jersey are primarily chosen by pharmaceutical companies. Swiss companies rank among the top three foreign employers in several states, including New York, California, New Jersey, Maine, Wyoming, and Delaware.

As a Swiss citizen who is proud of his country’s high-quality products and services, I always like to point out that the above-mentioned numbers are even more impressive when considering the quality aspect. Swiss companies in the United States pay their employees the highest average salary among the seven largest countries by affiliate employment in the U.S. Moreover, no other country invests as much in research and development in the United States as Switzerland.

Switzerland is also a key trading partner of the United States. Bilateral trade in goods and services was more than USD 100 billion in 2015. Switzerland is the 7th largest market for U.S. exports of services, at nearly USD 30 billion, and the 17th largest export market for goods, exceeding USD 22 billion. The United States exports about twice as much to Switzerland as to the Scandinavian and Baltic countries combined. In return, the U.S. is Switzerland’s second most important trading partner worldwide.

You will find more specifics and many other facts in this publication. They all clearly demonstrate how our two economies are tightly linked. Apart from nationwide investment, job and trade figures, you will also find overview pages for individual U.S. states. I hope you will find this publication to be interesting reading and you will agree with me that with its small population of only 8 million, Switzerland punches well above its weight in the U.S. economy!

Martin Dahinden
Ambassador of Switzerland to the United States of America
### U.S.-Swiss Bilateral Economic Relations

#### Area
- USA: 3,796,742 sq. mi.  
  Switzerland: 15,940 sq. mi.  
  (1:238)

#### Population
- USA: 322 million  
  Switzerland: 8 million  
  (1:40)

#### Jobs
- 86,000+ jobs created by U.S. companies in Switzerland  
- 460,000+ jobs created by Swiss companies in the U.S.

#### Companies
- 1,600+ U.S. companies in Switzerland  
- 500+ Swiss companies in the U.S.

#### Goods & Services
- USA: $51 billion  
- Switzerland: $52 billion

#### FDI
- USA: $224 billion  
- Switzerland: $155 billion

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![Map showing economic relations between the USA and Switzerland.](image-url)
Executive Summary

Swiss Direct Investment Strengthens the U.S. Economy
- $224 billion in cumulative direct investment, 7th
- 461,900 Swiss-affiliated jobs, 6th
- Jobs in all 50 states
- $103,200 average salary, 1st (among large investing countries)
- 188,400 manufacturing jobs, 5th
- $10.1 billion in R&D spending, 1st
- 24,000 R&D jobs, 3rd
- $14.8 billion in Swiss-affiliated goods exports, 7th
- $4.3 billion in U.S. income taxes, 4th

Swiss firms strengthen the American economy and have a substantial economic presence in the United States. They represent a diversified landscape, including large multinational Swiss firms with well-known names such as ABB, Credit Suisse, Nestlé, and Novartis, as well as many SMEs which are active in niche markets, manufacturing highly specialized goods for various industry sectors. Together, they substantially contribute to the economic well-being of the United States, supporting hundreds of thousands of American jobs. Switzerland is also a major destination for exports of goods and services, which generate billions of dollars in sales every year.

Switzerland is one of the largest foreign investors in America. As of year-end 2014, Switzerland had invested $224 billion cumulatively in the United States and ranked as the United States’ seventh-largest foreign direct investor. Swiss investment rivals that of other large foreign investors with much larger economies and populations, including Germany and France. In fact, the United States is the largest recipient of Swiss outward investment.

Swiss affiliates held 7th place among investing countries in goods exports in 2013, representing $14.8 billion in goods shipped from U.S. operations and supporting 75,764 American jobs. Their manufactured goods exports to Switzerland reached $28.9 billion in 2013, ranking Switzerland 7th in U.S. goods exports. In 2014, Swiss affiliates sold $64.2 billion in services through U.S. affiliates in Switzerland, ranking 6th amongst investing nations in services exported.

Swiss companies are active investors in the manufacturing, wholesale, retail, and services sectors of the American economy. Swiss affiliates are especially powerful contributors in pharmaceuticals and medicines and food manufacturing. To bolster their U.S. investments, in 2013, the latest year of available data from the U.S. government, Swiss firms spent more than $10 billion on research and development (R&D) activities in the United States, ranked first among all foreign investing countries, and supported 24,000 R&D-related jobs in the United States.

In 2013, Swiss affiliates supported nearly 462,000 American jobs nationwide at an average annual salary of about $103,000. Swiss firms placed first in annual salaries paid to U.S. workers by foreign firms among large investing countries. Swiss firms accounted for almost 190,000 American manufacturing jobs, making up eight percent of all foreign-affiliated manufacturing jobs in 2013.

Swiss affiliate employment was highest in California, Texas, New York, New Jersey, and Illinois in 2013. Even the nation’s smaller states benefit from Swiss investments. New jobs were added in 38 states between 2008 and 2013, with the largest percentage gains in New Mexico, North Dakota, Louisiana, Oklahoma, and Arkansas. Some 500 Swiss companies have operations in the United States. Many have multiple affiliates in numerous states, accounting for a total of some 3,500 affiliates.

Trade is also an integral part of the business relationship between the United States and Switzerland. Swiss firms shipped about $15 billion in goods from their U.S. operations in 2013, amounting to four percent of all foreign-affiliated merchandise exports from the United States to the world. In 2015, U.S. merchandise exports to Switzerland exceeded $22 billion, making the country one of the top 20 export markets worldwide for the United States. American firms ship a variety of goods to Switzerland, ranging from primary metals and chemicals to electronics and transportation equipment. More than 75,000 American jobs were supported by goods shipped from the United States to Switzerland.

At nearly $30 billion, the United States sold more services to Switzerland than manufactured goods in 2014. Representing four percent of U.S. services exports worldwide in 2014, Switzerland was the seventh-largest market for U.S. services, ahead of Brazil and Germany. Exports of services from the United States to Switzerland supported more than 185,000 American jobs in 2014.

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United States Is the Top Destination for Swiss Direct Investment Abroad

The United States is by far the most important destination for Swiss foreign direct investment (FDI). By the end of 2014, almost one-fifth of total outward Swiss investment stock was in the United States. This is about as much as in the United Kingdom, Canada, France, Germany and Ireland combined, and four times more than total Swiss investment stock in Brazil, Russia, India, and China (4.5%). The second most important destination for outward Swiss investment is Luxembourg, followed by the Netherlands.

After Europe (47.1%) and North America (22%), Central and South America (18.3%) are ranked third by stock of Swiss FDI abroad. However, more than four-fifths of the latter went to offshore financial centers. Only one percent of cumulative Swiss foreign direct investment is in Africa.

Manufacturing Makes Up the Largest Share of Swiss Direct Investment Abroad

Manufacturing is the most important sector for Swiss direct investment abroad, making up 36 percent of total Swiss investment overseas. Within manufacturing, the largest segments were chemicals and plastics (16.4%), followed by other manufacturing and construction (9.9%), and electronics, optical, and watchmaking (6.0%). Financial and holding companies’ capital stock in subsidiaries abroad totaled 34 percent by the end of 2014, down from 40 percent in 2010. The services sector accounted for 30 percent, a third of which was in trade (10.6%), followed by banks (8.0%), and insurance (6.8%).

In 2015, Switzerland was the fourth-largest source of FDI worldwide, ahead of countries such as the Netherlands, Ireland, and Germany. Within the 35-member OECD, Switzerland was the second largest.
I. Swiss Direct Investment in the United States

Swiss Cumulative Direct Investment Tops $220 Billion

Swiss companies have a long history of investing in the large and diversified U.S. economy, which offers domestic and foreign firms extraordinary business opportunities. States and localities nationwide aggressively vie for investment from Swiss firms, which bring skilled, and often highly paid, jobs to their communities.

Switzerland is the seventh-largest foreign direct investor in the United States with $224 billion in cumulative investment by year-end 2014. Switzerland has invested as much in the U.S. as Germany, accounting for eight percent of the $2.9 trillion in foreign direct investment in the United States (FDIUS). At the end of 2014, Switzerland and seven other countries made up 80 percent of all foreign direct investment in the United States.

Switzerland Is the Second-Fastest Growing Country for Cumulative FDIUS

Of the eight largest countries by cumulative foreign direct investment in the United States, Swiss investments rose by nearly 60 percent between 2009 and 2014, posting the second-fastest rate of growth. Only investments from Luxembourg grew more quickly, up 75 percent during the same period. Japan, the Netherlands, France, and Canada each expanded their investments in the United States by 38 percent or more. Swiss investment growth also outpaced investments from Germany at 22 percent and the United Kingdom at only 8 percent between 2009 and 2014.
Swiss Affiliates Support More than 460,000 American Jobs

Swiss affiliates create hundreds of thousands of American jobs. In 2013, Swiss investments supported 461,900 jobs across the United States, representing eight percent of the 6.1 million jobs sustained by all foreign affiliates. Switzerland ranked behind three European countries, Japan, and Canada, and it supported more American jobs than the Netherlands.

Switzerland, along with six other leading countries by this measure, accounted for about three-quarters of all insourced jobs.

Swiss Affiliates Rank First in Job Growth among Large Investing Countries

Swiss affiliates added jobs every year over five years, except in 2012, when employment contracted slightly. Between 2008 and 2013, Swiss firms added nearly 73,000 new jobs in the United States, posting a growth rate of 19 percent.

Of the seven largest foreign direct investors in the United States, employment at Swiss affiliates grew the fastest, outpacing the Netherlands at 18 percent and Japan at 16 percent. By contrast, employment growth rates increased by single digits only from Canadian, British, German, and French affiliates in 2013 compared with five years earlier.

Top Countries in Employment Supported by U.S. Affiliates of Foreign Companies, 2013

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported</th>
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</thead>
<tbody>
<tr>
<td>United Kingdom</td>
<td>1,029,700</td>
</tr>
<tr>
<td>Japan</td>
<td>801,100</td>
</tr>
<tr>
<td>Germany</td>
<td>641,100</td>
</tr>
<tr>
<td>France</td>
<td>557,200</td>
</tr>
<tr>
<td>Canada</td>
<td>554,100</td>
</tr>
<tr>
<td>Netherlands</td>
<td>410,400</td>
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<tr>
<td>Switzerland</td>
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Large Investing Countries by Employment Growth Rates at U.S. Affiliates 2008–2013

<table>
<thead>
<tr>
<th>Country</th>
<th>Growth Rate</th>
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<tr>
<td>Switzerland</td>
<td>19%</td>
</tr>
<tr>
<td>Netherlands</td>
<td>18%</td>
</tr>
<tr>
<td>Japan</td>
<td>16%</td>
</tr>
<tr>
<td>Canada</td>
<td>9%</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>5%</td>
</tr>
<tr>
<td>Germany</td>
<td>4%</td>
</tr>
<tr>
<td>France</td>
<td>1%</td>
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</table>
II. Impact of Swiss Companies in the United States

Switzerland's Economic Impact on Employment in the United States
Total Jobs Supported by State

Swiss Investment and Trade Sustain About 725,000 U.S. Jobs across All 50 States

Swiss businesses contribute to U.S. employment in three primary ways: jobs at U.S. affiliates of Swiss companies; jobs supported by U.S. exports of services to Switzerland; and, jobs tied to U.S. exports of goods to Switzerland. According to the latest data, a combined 723,289 American jobs were supported through the strong bilateral trade and investment relationship between the United States and Switzerland.

Swiss affiliates accounted for 461,900 of these jobs, followed by more than 185,000 American jobs from services exports to Switzerland, and more than 75,000 U.S. jobs supported by goods exports.

Every state in the nation benefits thanks to Swiss trade and investment. In California alone, jobs supported by Swiss firms totaled close to 100,000. Several other large states benefit from Swiss trade and investment, supporting tens of thousands of jobs in states such as New York, Texas, New Jersey, and Florida. Smaller states also gain from Swiss investment, bolstering more than a thousand jobs in states such as Rhode Island, South Dakota, and Idaho.
II. Impact of Swiss Companies in the United States

New Mexico Leads in Growth of Swiss Affiliate Employment

Jobs at Swiss affiliates more than tripled in New Mexico between 2008 and 2013, although from a low starting base. Swiss firms’ employment also more than doubled in North Dakota, Louisiana, Oklahoma, and Arkansas in 2013 compared with 2008. Other states where employment from Swiss investment grew by more than 50 percent from 2008 to 2013 were Wyoming, Mississippi, South Dakota, Texas, New Hampshire, the District of Columbia, and Wisconsin.

Swiss Affiliates’ Average Salary Tops $100,000

American workers at Swiss firms earned an average salary (wages + benefits) of $103,200 in 2013, or some $43,000 more than the nation’s private sector average wage of $60,100. In 2013, Swiss affiliates accounted for a payroll of $48 billion.

Among the seven largest countries by affiliate employment in the United States, Swiss firms paid the highest average salary, surpassing firms from Germany, Japan, France, the United Kingdom, Canada, and the Netherlands.
II. Impact of Swiss Companies in the United States

Swiss Affiliates Rank Fifth in Manufacturing Employment

Swiss investments boost American manufacturing employment. Swiss firms supported 188,400 manufacturing jobs in the United States in 2013, accounting for eight percent of the 2.3 million U.S. manufacturing jobs supported by investments from all foreign firms. Ranked fifth, Swiss firms employed more U.S. manufacturing workers than affiliates from several other countries, including Canada, Ireland, and the Netherlands.

Top Countries in Manufacturing Employment Supported by Foreign Affiliates, 2013

Chemicals Top Manufacturing Sector by Swiss Affiliate Employment

Swiss affiliates play a sizable role in several manufacturing sectors, supporting tens of thousands of well-paying American factory jobs. Chemicals, food, and electronics represented nearly three-quarters of all jobs from Swiss investment in U.S. manufacturing in 2013.

Chemicals manufacturing, including pharmaceuticals and medicines, was the largest sector at 63,000 jobs. Swiss investment in U.S. food manufacturing supported more than 55,000 American jobs in 2013. Plus, Swiss affiliates accounted for 20,000 jobs in computers and electronic products, which include semiconductor manufacturing. Swiss firms also provided 15,000 jobs in electrical equipment, appliances, and components manufacturing.

U.S. Manufacturing Jobs Supported by Swiss Affiliates, 2013
Swiss Affiliates Employ About a Quarter-Million Americans in Services Jobs

Swiss services firms provide significant employment in the United States, representing more than half of all Swiss affiliate employment at 243,000 in 2013. Switzerland ranked seventh in affiliate employment in the services sector in 2013. The largest services sector for Swiss affiliates was administration, support, and waste management, which supported more than 100,000 jobs in 2013. The second-largest services sector was finance and insurance.

Top Countries in Services Employment Supported by Foreign Affiliates, 2013

Swiss Affiliates Rank Third in Finance and Insurance Employment

Swiss affiliates invest heavily in the U.S. finance and insurance sector. In 2013, Swiss finance and insurance firms in the United States employed almost 55,000 U.S. workers, trailing only the United Kingdom and Canada.

The top five countries by this indicator constituted nearly 70 percent of all insourced finance and insurance jobs.

Top Countries in Finance & Insurance Employment Supported by Foreign Affiliates, 2013
Swiss Affiliates Outspend All Other Countries in Research & Development

Swiss firms contribute substantially to the U.S. R&D base. In 2013, Swiss affiliates accounted for nearly one-fifth of all R&D spending from all foreign affiliates. Ranked first, Swiss firms spent more on R&D in the United States than affiliates from Japan, the United Kingdom, France, Germany, Ireland, and the Netherlands. These seven countries made up 80 percent of all R&D spending by foreign affiliates in 2013.

Swiss Affiliates Third in R&D Jobs

Research and development activities of Swiss affiliates yield thousands of U.S. jobs. In 2013, Swiss affiliates employed 24,000 R&D workers in the United States after German and British firms. They also supported more U.S. R&D workers than Japanese and Irish affiliates.

Swiss investments in pharmaceuticals and medicines generated the greatest number of R&D-supported jobs for Americans, employing more than 10,000 workers, the most of any country’s affiliates in the United States in 2013.
Swiss Affiliates Export Nearly $15 Billion in Goods

Swiss affiliates bolster U.S. exports. In 2013, exports of U.S. goods from Swiss firms came to $14.8 billion, representing four percent of the $360 billion exported by all foreign affiliates. U.S. affiliates from six other countries (Japan, the United Kingdom, Germany, France, South Korea, and the Netherlands) each shipped more goods to foreign markets than Switzerland.

Forty-seven percent of all merchandise exports, or $6.9 billion, from Swiss affiliates were exported back to their affiliate parents in Switzerland. In 2013, Swiss affiliates also imported $15.8 billion in goods, with most (83 percent) purchased from affiliates’ parents headquartered in Switzerland.

Swiss Affiliates Pay Billions in U.S. Income Taxes

Like all companies in the United States, foreign affiliates pay U.S. income taxes. At $4.3 billion, Swiss firms ranked fourth, paying more taxes than Canadian firms in 2013. Swiss companies in the chemicals sector were responsible for the most taxes, at about $2.7 billion.

Taxes from Swiss affiliates, along with firms from Japan, Germany, the United Kingdom, and Canada, totaled about $36 billion in 2013. Collectively, these five countries accounted for two-thirds of the $55 billion in taxes paid by all foreign affiliates in the United States in 2013.
II. Impact of Swiss Companies in the United States

California Is Home to the Largest Number of Swiss Companies and Affiliates

Swiss companies are present in every U.S. state and the District of Columbia. About 500 Swiss companies have operations in the United States; many have one or more affiliates in multiple states. Together, they account for some 3,500 affiliates. California has the most Swiss companies, totaling 119. New York is second at 104 and Illinois is third at 92.

California also ranks first in the number of Swiss affiliates (365), followed by Texas (308), and New York (211).

The Largest Number of Swiss Affiliates in the United States Are in Mining, Oil, and Gas

Almost 500 Swiss mining, oil, and gas affiliates are located in the United States, which offers direct access to one of the world’s largest energy markets. Because America leads in financial services and insurance products, more than 650 affiliates of Swiss financial services and insurance companies operate in the U.S. market. The number of Swiss affiliates in the United States totals more than 200 in food, professional, scientific and technical services, and machinery.

Looking at smaller Swiss-owned firms, however (those with 10 or fewer affiliates), the predominant area of activity is the machinery sector (130 affiliates), followed by precision instruments (78 affiliates). This illustrates the fact that many of these smaller companies are established in niche markets, manufacturing highly specialized goods. In this category, only 33 affiliates are active in the mining, oil, and gas sector.
III. U.S. Trade with Switzerland

Switzerland Is a Key Export Market for U.S.-Made Goods

Besides Swiss companies’ demonstrated commitment to the United States through investments, Switzerland is also a key trading partner for the United States. In 2015, U.S. merchandise exports to Switzerland exceeded $22 billion, making it the 17th largest export market for U.S. goods, behind Australia and the United Arab Emirates, but ahead of India and Saudi Arabia.

Primary metals accounted for nearly 30 percent of U.S. merchandise exports to Switzerland, totaling $6.6 billion in 2015. Other top industries by exports of U.S. goods to Switzerland included chemicals, used merchandise, computer and electronic products, and transportation equipment.

Small U.S. merchandise trade surpluses with Switzerland earlier this decade have turned to deficits, reaching about $9 billion in 2015.

U.S. Services Exports to Switzerland Rank as Seventh-Largest Worldwide

At nearly $30 billion in 2014, Switzerland was one of the largest markets for U.S. exports of services, ranked seventh, trailing Mexico, but ahead of Brazil and Germany. In fact, four percent of all U.S. services exports were sold to customers in Switzerland. Business services and fees for intellectual property usage were the two largest segments, each representing nearly $11 billion in sales.

The U.S. surplus in services with Switzerland expanded to $7 billion in 2014 from about $300 million in 2009.
U.S. Services Sales through U.S. Affiliates in Switzerland Rank as Sixth-Strongest Worldwide

Although U.S. exports of services to Switzerland is a good measure of the strength of the bilateral economic relationship, majority-owned U.S. affiliates located in Switzerland deliver most U.S. services sold in Switzerland. This is because proximity and knowledge of the local market are important when selling services abroad.

Switzerland accounted for five percent of the $1.3 trillion in services supplied by overseas affiliates of U.S. companies in 2013. U.S. companies sold $64 billion in services through affiliates in Switzerland in 2013.

On the other side, Swiss companies supplied $52 billion in services to U.S. consumers through their majority-owned affiliates in the United States.

Wholesale Trade Is the Top Services Sector for U.S. Sales through U.S. Affiliates in Switzerland

At more than $29 billion in 2013, wholesale trade led all other sectors in services sold directly through affiliates of U.S. companies in Switzerland, representing 46 percent of these sales. Professional, scientific, and technical services was the second-largest industry by this measure, making up more than a quarter of all sales of services through U.S. affiliates in Switzerland. Information and retail trade completed the list of top services sectors by sales through U.S. affiliates in Switzerland in 2013.
Swiss Economic Impact on THE UNITED STATES

Swiss affiliates account for 8% of the 6.1 million jobs created by all foreign affiliates in the United States.

Total Jobs = 723,289

Job types:
- Jobs Supported by Swiss Affiliates
- Jobs Supported by Services
- Exports to Switzerland
- Jobs Supported by Goods
- Exports to Switzerland

Top Goods Exports by Industry from the United States to Switzerland, 2015
Total U.S. Goods Exports to Switzerland = $22.3 B

- Primary Metals: $6.6 B
- Chemicals: $3.0 B
- Used Merchandise: $2.7 B
- Computer & Electronic Products: $1.3 B
- Transportation Equipment: $1.1 B

Top Goods Imports by Industry from Switzerland to the United States, 2015
Total U.S. Goods Imports from Switzerland = $31.2 B

- Chemicals: $11.6 B
- Computer & Electronic Products: $4.7 B
- Machinery: $2.4 B
- Beverages & Tobacco Products: $942 M
- Primary Metals: $942 M

Top Services Exports by Industry from the United States to Switzerland, 2014
Total U.S. Services Exports to Switzerland = $28.9 B

- Other Business Services*: $11.0 B
- Charges for the Use of Intellectual Property: $10.6 B
- Travel: $2.0 B
- Transport: $1.9 B
- Financial Services: $1.5 B

Top Services Imports by Industry from Switzerland to the United States, 2014
Total U.S. Services Imports from Switzerland = $20.8 B

- Insurance Services: $6.3 B
- Other Business Services*: $5.5 B
- Charges for the Use of Intellectual Property: $5.1 B
- Transport: $2.6 B
- Travel: $1.0 B

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*Other Business Services include R&D services, professional and management consulting services, and technical, trade-related, and other business services.
Swiss Economic Impact on ALABAMA

Swiss Economic Impact on Alabama

**Employment Supported by Foreign Affiliates 2013**

Swiss affiliates account for 4% of the 86,900 jobs created by all foreign affiliates in Alabama.

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported by Swiss Affiliates</th>
<th>Jobs Supported by Services</th>
<th>Jobs Supported by Goods Exports to Switzerland</th>
</tr>
</thead>
<tbody>
<tr>
<td>Switzerland</td>
<td>9,500</td>
<td>6,900</td>
<td>3,300</td>
</tr>
<tr>
<td>France</td>
<td>6,600</td>
<td>4,500</td>
<td>2,100</td>
</tr>
<tr>
<td>Canada</td>
<td>3,700</td>
<td>2,400</td>
<td>1,300</td>
</tr>
<tr>
<td>Netherland</td>
<td>3,300</td>
<td>2,200</td>
<td>1,100</td>
</tr>
<tr>
<td>United Kingdom</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Total Jobs = 5,681

**Top Goods Exports by Industry from Alabama to Switzerland, 2015**

Total Alabama Goods Exports to Switzerland = $26.1 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transportation Equipment</td>
<td>$7.6 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$7.0 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$2.7 M</td>
</tr>
<tr>
<td>Primary Metals</td>
<td>$2.5 M</td>
</tr>
<tr>
<td>Fabricated Metal Products</td>
<td>$1.8 M</td>
</tr>
</tbody>
</table>

**Top Goods Imports by Industry from Switzerland to Alabama, 2015**

Total Alabama Goods Imports from Switzerland = $76.1 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transportation Equipment</td>
<td>$29 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$22 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$11 M</td>
</tr>
<tr>
<td>Fabricated Metal Products</td>
<td>$2.8 M</td>
</tr>
<tr>
<td>Plastics &amp; Rubber Products</td>
<td>$2.0 M</td>
</tr>
</tbody>
</table>

**Alabama Residents of Swiss Descent**

4,140

**Swiss Companies Located in Alabama**

- Bibliotheca
- Bruderer
- Chubb (ACE)
- Duelfer
- INEOS
- Kuehne + Nagel
- LafargeHolcim
- Leica Geosystems
- Nestle
- Oerlikon Balzers
- Paralpin
- RUAG Space
- Schindler
- SGS
- Suter
- Temenos
- UBS
- Weidmann
- Zurich
Swiss Economic Impact on ALASKA

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 2% of the 16,100 jobs created by all foreign affiliates in Alaska.

<table>
<thead>
<tr>
<th>Rank</th>
<th>Country</th>
<th>Jobs Supported</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>Canada</td>
<td>1,400</td>
</tr>
<tr>
<td>3</td>
<td>Japan</td>
<td>400</td>
</tr>
<tr>
<td>4</td>
<td>France</td>
<td>400</td>
</tr>
<tr>
<td>5</td>
<td>Switzerland</td>
<td>500</td>
</tr>
</tbody>
</table>

Total Jobs = 798

Top Goods Exports by Industry from Alaska to Switzerland, 2015
Total Alaska Goods Exports to Switzerland = $1.7 M

- Food: $0.8 M
- Fish: $0.4 M
- Computer & Electronic Products: $0.23 M
- Machinery: $0.12 M
- Transportation Equipment: $0.07 M

Top Goods Imports by Industry from Switzerland to Alaska, 2015
Total Alaska Goods Imports from Switzerland = $2.9 M

- Computer & Electronic Products: $2.0 M
- Machinery: $0.5 M
- Food: $0.11 M
- Chemicals: $0.10 M
- Electrical Equipment, Appliances & Components: $0.05 M

Alaska Residents of Swiss Descent
2,534

Swiss Companies Located in Alaska

- Dufry
- Nestlé
- Schindler
- SGS
- Swissport
- Trapper's Creek Smoking Company
- UBS
Swiss Economic Impact on ARIZONA

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 8% of the 84,300 jobs created by all foreign affiliates in Arizona.

Top Goods Exports by Industry from Arizona to Switzerland, 2015
Total Arizona Goods Exports to Switzerland = $233.9 M

Top Goods Imports by Industry from Switzerland to Arizona, 2015
Total Arizona Goods Imports from Switzerland = $70.7 M

Swiss Companies Located in Arizona

Arizona Residents of Swiss Descent 15,888
Swiss Economic Impact on ARKANSAS

Swiss affiliates account for 10% of the 43,100 jobs created by all foreign affiliates in Arkansas.

Total Jobs = 6,090

Top Goods Exports by Industry from Arkansas to Switzerland, 2015
Total Arkansas Goods Exports to Switzerland = $6.1 M

- Electrical Equipment, Appliances & Components: $1.5 M
- Beverages & Tobacco Products: $0.4 M
- Computer & Electronic Products: $0.18 M
- Transportation Equipment: $0.18 M
- Plastics & Rubber Products: $0.16 M

Top Goods Imports by Industry from Switzerland to Arkansas, 2015
Total Arkansas Goods Imports from Switzerland = $43.3 M

- Electrical Equipment, Appliances & Components: $17 M
- Machinery: $13 M
- Fabricated Metal Products: $5.3 M
- Computer & Electronic Products: $2.0 M
- Chemicals: $0.3 M

Swiss Companies Located in Arkansas

- ABB
- Chubb (ACE)
- Dufry
- Georg Fischer
- LafargeHolcim
- Nestlé
- SGS
- Syngenta
- UBS
- Zurich

Arkansas Residents of Swiss Descent
5,291
Swiss Economic Impact on CALIFORNIA

Swiss affiliates account for 11% of the 631,500 jobs created by all foreign affiliates in California.

Top Goods Exports by Industry from California to Switzerland, 2015
Total California Goods Exports to Switzerland = $2.0 B

- Chemicals: $772 M
- Computer & Electronic Products: $385 M
- Transportation Equipment: $170 M
- Used Merchandise: $88 M
- Machinery: $65 M

Top Goods Imports by Industry from Switzerland to California, 2015
Total California Goods Imports from Switzerland = $2.5 B

- Beverages & Tobacco Products: $935 M
- Chemicals: $216 M
- Primary Metals: $159 M
- Machinery: $140 M

Swiss Companies Located in California


California Residents of Swiss Descent
104,376
Swiss Economic Impact on Colorado

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 7% of the 85,600 jobs created by all foreign affiliates in Colorado.

2. Canada 3,318
3. France 5,900
4. Japan 7,600
5. Germany 7,300
6. Switzerland 9,800

Top Goods Exports by Industry from Colorado to Switzerland, 2015

- **Chemicals**: $81 M
- **Computer & Electronic Products**: $8.1 M
- **Machinery**: $8.0 M
- **Fabricated Metal Products**: $7.8 M
- **Primary Metals**: $4.7 M

Total Colorado Goods Exports to Switzerland = $250.0 M

Top Goods Imports by Industry from Switzerland to Colorado, 2015

- **Transportation Equipment**: $218 M
- **Computer & Electronic Products**: $51 M
- **Chemicals**: $42 M
- **Machinery**: $35 M
- **Electrical Equipment, Appliances & Components**: $11 M

Total Colorado Goods Imports from Switzerland = $701.8 M

Colorado Residents of Swiss Descent

23,318

Swiss Companies Located in Colorado

- ABB
- Adecco
- Bernina
- Chubb (ACE)
- Credit Suisse
- Diamond
- Diamond Materials Tech
- DT Swiss
- DuPont
- EM Microelectronic
- Fracht FWO
- Hallmark Aviation Services
- INFICON
- Interroll
- Kuehne + Nagel
- Latzgeholzm
- Leica Geosystems
- Merkur
- Mikon
- Nestlé
- Novartis
- Panajosa
- Pilatus
- RJAG Space
- Schindler
- SGS
- Sika
- Similasan
- SIK
- SIK Microelectronics
- Sulzer
- Swatch
- Swiss Re
- Swisslog
- Swissport
- Syngenta
- UBS
- Weatherford
- WEIDMANN
- Zurich
Swiss Economic Impact on CONNECTICUT

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 6% of the 100,900 jobs created by all foreign affiliates in Connecticut.

<table>
<thead>
<tr>
<th>Rank</th>
<th>Country</th>
<th>Jobs Supports</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>United Kingdom</td>
<td>19,200</td>
</tr>
<tr>
<td>2</td>
<td>Germany</td>
<td>12,100</td>
</tr>
<tr>
<td>3</td>
<td>Japan</td>
<td>7,700</td>
</tr>
<tr>
<td>4</td>
<td>France</td>
<td>7,400</td>
</tr>
<tr>
<td>5</td>
<td>Switzerland</td>
<td>6,500</td>
</tr>
</tbody>
</table>

Total Jobs = 9,431

Top Goods Exports by Industry from Connecticut to Switzerland, 2015

Total Connecticut Goods Exports to Switzerland = $161.2 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transportation Equipment</td>
<td>$51 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$30 M</td>
</tr>
<tr>
<td>Fabricated Metal Products</td>
<td>$27 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$17 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$8.4 M</td>
</tr>
</tbody>
</table>

Swiss Companies Located in Connecticut

<table>
<thead>
<tr>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABB</td>
</tr>
<tr>
<td>Agathon</td>
</tr>
<tr>
<td>Allied World</td>
</tr>
<tr>
<td>Baumer</td>
</tr>
<tr>
<td>Belimo</td>
</tr>
<tr>
<td>Blumer</td>
</tr>
<tr>
<td>Breitling</td>
</tr>
<tr>
<td>Bucher Emhart Glass</td>
</tr>
<tr>
<td>Chubb (ACE)</td>
</tr>
<tr>
<td>Comet</td>
</tr>
<tr>
<td>Credit Suisse</td>
</tr>
<tr>
<td>Dara Capital</td>
</tr>
<tr>
<td>EAO</td>
</tr>
<tr>
<td>Giscom</td>
</tr>
<tr>
<td>Habasit</td>
</tr>
<tr>
<td>Hoffmann-La Roche</td>
</tr>
<tr>
<td>IAG</td>
</tr>
<tr>
<td>Kolmar</td>
</tr>
<tr>
<td>Kuehne + Nagel</td>
</tr>
<tr>
<td>LafargeHolcim</td>
</tr>
<tr>
<td>Leica Geosystems</td>
</tr>
<tr>
<td>Mecanex (RUAG)</td>
</tr>
<tr>
<td>Mercuria</td>
</tr>
<tr>
<td>Mikron</td>
</tr>
<tr>
<td>Neoperl</td>
</tr>
<tr>
<td>Nestlé</td>
</tr>
<tr>
<td>S. Karger</td>
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<td>Schindler</td>
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<td>SGS</td>
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<tr>
<td>SIX Financial Information</td>
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<tr>
<td>Spengler &amp; Partner</td>
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<tr>
<td>Sulzer</td>
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<tr>
<td>Swiss Re</td>
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<tr>
<td>Tornag Technologies</td>
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<tr>
<td>Tradition</td>
</tr>
<tr>
<td>UBS</td>
</tr>
<tr>
<td>Vector Controls</td>
</tr>
<tr>
<td>Victorinox</td>
</tr>
<tr>
<td>Vitol</td>
</tr>
<tr>
<td>Von Roll</td>
</tr>
<tr>
<td>Zurich</td>
</tr>
</tbody>
</table>
Swiss Economic Impact on DELAWARE

**Top Goods Exports by Industry from Delaware to Switzerland, 2015**
Total Delaware Goods Exports to Switzerland = $31.4 M

- Petroleum & Coal Products: $8.0 M
- Primary Metals: $5.9 M
- Computer & Electronic Products: $2.2 M
- Chemicals: $2.1 M
- Plastics & Rubber Products: $1.1 M

**Top Goods Imports by Industry from Switzerland to Delaware, 2015**
Total Delaware Goods Imports from Switzerland = $164.8 M

- Chemicals: $135 M
- Machinery: $14 M
- Computer & Electronic Products: $3.5 M
- Nonmetallic Mineral Products: $0.8 M
- Used Merchandise: $0.6 M

**Swiss Companies Located in Delaware**
- Chubb (ACE)
- Hoffmann-La Roche
- INEOS
- Nestlé
- Publicitas
- RUAG
- Swisslog
- Syngenta
- UBS
- Zurich

**Delaware Residents of Swiss Descent**
1,517

**Employment Supported by Foreign Affiliates 2013**
Swiss affiliates account for 7% of the 25,800 jobs created by all foreign affiliates in Delaware

Total Jobs = 2,565

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported by Goods Exports to Switzerland</th>
<th>Jobs Supported by Goods Exports to Switzerland</th>
<th>Jobs Supported by Services Exports to Switzerland</th>
<th>Jobs Supported by Swiss Affiliates</th>
</tr>
</thead>
<tbody>
<tr>
<td>United Kingdom</td>
<td>1,900</td>
<td>51</td>
<td>1,900</td>
<td>8,500</td>
</tr>
<tr>
<td>Germany</td>
<td>2,900</td>
<td>614</td>
<td>2,900</td>
<td>2,900</td>
</tr>
<tr>
<td>Switzerland</td>
<td>1,900</td>
<td></td>
<td>1,900</td>
<td>1,900</td>
</tr>
<tr>
<td>France</td>
<td>1,700</td>
<td></td>
<td>1,700</td>
<td>1,700</td>
</tr>
<tr>
<td>Canada</td>
<td>1,700</td>
<td></td>
<td>1,700</td>
<td>1,700</td>
</tr>
</tbody>
</table>
Swiss Economic Impact on the DISTRICT OF COLUMBIA

Swiss affiliates account for 6% of the 23,400 jobs created by all foreign affiliates in the District of Columbia.

Top Goods Exports by Industry from the District of Columbia to Switzerland, 2015
Total District of Columbia Goods Exports to Switzerland = $9.8 M

- Transportation Equipment: $6.8 M
- Used Merchandise: $1.3 M
- Printed Matter & Related Products: $0.55 M
- Chemicals: $0.47 M
- Fabricated Metal Products: $0.14 M

Top Goods Imports by Industry from Switzerland to the District of Columbia, 2015
Total District of Columbia Goods Imports from Switzerland = $5.4 M

- Computer & Electronic Products: $1.9 M
- Used Merchandise: $1.2 M
- Chemicals: $0.37 M
- Electrical Equipment, Appliances & Components: $0.32 M
- Printed Matter & Related Products: $0.30 M

Swiss Companies Located in the District of Columbia

Barbara Balman Landscape Design
Chubb (ACE)
Credit Suisse
Dufry
Egon Zehnder
LafargeHolcim
Nestlé
Novartis
S3
Swatch
Swiss Post Solutions
Swiss Re
UBS
Vestergaard Frandsen
Zurich

District of Columbia Residents of Swiss Descent
2,767
Swiss Economic Impact on FLORIDA

Swiss Economic Impact on FLORIDA

Swiss affiliates account for 7% of the 260,800 jobs created by all foreign affiliates in Florida.

Employment Supported by Foreign Affiliates

2013

Total Jobs = 34,558

Swiss Companies Located in Florida

Florida Residents of Swiss Descent

36,632

Top Goods Exports by Industry from Florida to Switzerland, 2015

Total Florida Goods Exports to Switzerland = $1.5 B

Top Goods Imports by Industry from Switzerland to Florida, 2015

Total Florida Goods Imports from Switzerland = $1.3 B

Swiss Economic Impact on FLORIDA

Swiss Economic Impact on FLORIDA

Swiss Economic Impact on FLORIDA

Swiss Economic Impact on FLORIDA
Swiss Economic Impact on Georgia

Employment Supported by Foreign Affiliates

2013

Swiss affiliates account for 6% of the 207,500 jobs created by all foreign affiliates in Georgia.

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported by Swiss Affiliates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Germany</td>
<td>23,300</td>
</tr>
<tr>
<td>Netherlands</td>
<td>21,500</td>
</tr>
<tr>
<td>Canada</td>
<td>19,200</td>
</tr>
<tr>
<td>France</td>
<td>17,400</td>
</tr>
<tr>
<td>Switzerland</td>
<td>12,200</td>
</tr>
</tbody>
</table>

Total Jobs = 18,767

Top Goods Exports by Industry from Georgia to Switzerland, 2015

Total Georgia Goods Exports to Switzerland = $272.8 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transportation Equipment</td>
<td>$181 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$19 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$17 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$11 M</td>
</tr>
<tr>
<td>Electrical Equipment, Appliances &amp; Components</td>
<td>$11 M</td>
</tr>
</tbody>
</table>

Top Goods Imports by Industry from Switzerland to Georgia, 2015

Total Georgia Goods Imports from Switzerland = $374.0 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$103 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$74 M</td>
</tr>
<tr>
<td>Electrical Equipment, Appliances &amp; Components</td>
<td>$22 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$22 M</td>
</tr>
<tr>
<td>Plastics &amp; Rubber Products</td>
<td>$21 M</td>
</tr>
</tbody>
</table>

Swiss Companies Located in Georgia

Abatek
ABB
Aekis
Aided World
Arch Chemicals (Lonza)
Arch Wood Protection (Lonza)
Bally
beeline (Adecco)
Bibliotheca
Brugg
Buehler Quality Yarns
Chubb (ACE)
Clariant
Credit Suisse
Dartfish
Dufty
Egon Zehnder
Fischer Connectors
Gategroup
Georg Fischer
Habasit
Hallmark Aviation Services
Hitachi Zosen
Huklet
Interroll
Kuehne + Nagel
LafargeHolcim
Landis+Gyr
Leica Geosystems
Nagra
Nestlé
Nikles
Novartis
Oerlikon Textile
Optima Stantron (Elma Electronic)
Panalpina
Robatech
Schindler
Schleuniger
Sefar
SFS intec
SGS
SIVARIS
Sika
SMicroelectronics
Stöcklin
Suhrer
Sulzer
Swatch
Swiss Re
Swissastral
Swissport
Syngenta
UBS
Universal Alloy
Van Roll
Well Diamond Wire Saws
Zurich

Georgia Residents of Swiss Descent

12,586
Swiss Economic Impact on HAWAII

Top Goods Exports by Industry from Hawaii to Switzerland, 2015
Total Hawaii Goods Exports to Switzerland = $6.9 M

- Petroleum & Coal Products: $5.8 M
- Computer & Electronic Products: $0.4 M
- Machinery: $0.1 M
- Beverages & Tobacco Products: $0.08 M
- Used Merchandise: $0.05 M

Top Goods Imports by Industry from Switzerland to Hawaii, 2015
Total Hawaii Goods Imports from Switzerland = $18.6 M

- Computer & Electronic Products: $16 M
- Machinery: $0.21 M
- Food: $0.20 M
- Fabricated Metal Products: $0.06 M
- Transportation Equipment: $0.04 M

Swiss Companies Located in Hawaii
- Bally
- Chubb (ACE)
- gategroup
- Hallmark Aviation Services
- Nestlé
- Publicitas
- Schindler
- Swatch
- Swissport
- Syngenta
- UBS
- Vacheron Constantin
- Wahine Brand
- Zurich

Hawaii Residents of Swiss Descent
2,802

Employment Supported by Foreign Affiliates 2013
Swiss affiliates account for 3% of the 34,100 jobs created by all foreign affiliates in Hawaii

Total Jobs = 1,984

- Jobs Supported by Swiss Affiliates
- Jobs Supported by Services Exports to Switzerland
- Jobs Supported by Goods Exports to Switzerland
Swiss Economic Impact on IDAHO

Swiss affiliates account for 7% of the 15,700 jobs created by all foreign affiliates in Idaho.

Swiss Companies Located in Idaho

- LafargeHolcim
- Schindler
- Swiss Re
- Syngenta
- UBS
- Zurich

Idaho Residents of Swiss Descent

15,337

Top Goods Exports by Industry from Idaho to Switzerland, 2015

Total Idaho Goods Exports to Switzerland = $1.6 M

- Machinery: $0.31 M
- Primary Metals: $0.30 M
- Transportation Equipment: $0.24 M
- Computer & Electronic Products: $0.19 M
- Electrical Equipment: $0.10 M

Top Goods Imports by Industry from Switzerland to Idaho, 2015

Total Idaho Goods Imports from Switzerland = $4.6 M

- Machinery: $1.9 M
- Computer & Electronic Products: $1.2 M
- Food: $0.5 M
- Chemicals: $0.3 M
- Fabricated Metal Products: $0.2 M
Swiss Economic Impact on Illinois

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 7% of the 290,700 jobs created by all foreign affiliates in Illinois.

Top Goods Exports by Industry from Illinois to Switzerland, 2015
Total Illinois Goods Exports to Switzerland = $531.7 M

- Chemicals: $380 M
- Machinery: $26 M
- Transportation Equipment: $26 M
- Computer & Electronic Products: $20 M
- Used Merchandise: $15 M

Top Goods Imports by Industry from Switzerland to Illinois, 2015
Total Illinois Goods Imports from Switzerland = $1.1 B

- Machinery: $284 M
- Chemicals: $205 M
- Computer & Electronic Products: $184 M
- Electrical Equipment, Appliances & Components: $111 M
- Fabricated Metal Products: $49 M

Swiss Companies Located in Illinois

Illinois Residents of Swiss Descent 34,808
Swiss Economic Impact on INDIANA

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 5% of the 160,200 jobs created by all foreign affiliates in Indiana.

Top Goods Exports by Industry from Indiana to Switzerland, 2015

Total Indiana Goods Exports to Switzerland = $309.2 M

- Chemicals: $240 M
- Transportation Equipment: $19 M
- Primary Metals: $11 M
- Computer & Electronic Products: $10 M
- Machinery: $8.3 M

Top Goods Imports by Industry from Switzerland to Indiana, 2015

Total Indiana Goods Imports from Switzerland = $1.2 B

- Plastics & Rubber Products: $879 M
- Transportation Equipment: $97 M
- Computer & Electronic Products: $62 M
- Machinery: $5.2 M
- Chemicals: $4.9 M

Indiana Residents of Swiss Descent

40,018

Swiss Companies Located in Indiana

- Arch Chemicals (Lonza)
- Autoneum
- Chubb (ACE)
- Comlux
- Endress+Hauser
gategroup
- Georg Utz
- Hoffmann-La Roche
- ILAG
- Kuehne + Nagel
- LafargeHolcim
- Landis+Gyr
- Nestlé
- Oerlikon Balzers
- Oerlikon Fairfield
- Oerlikon Graziano
- record (agta record)
- REGO-FIX
- Schindler
- Swatch
- Swiss Re
- Syngenta
- UBS
- Weidmann
- Zurich
Swiss Economic Impact on IOWA

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 5% of the 54,800 jobs created by all foreign affiliates in Iowa.

Total Jobs = 4,961

Top Goods Exports by Industry from Iowa to Switzerland, 2015
Total Iowa Goods Exports to Switzerland = $23.1 M

- Chemicals: $14 M
- Machinery: $2.1 M
- Computer & Electronic Products: $1.7 M
- Food: $1.0 M
- Transportation Equipment: $0.7 M

Top Goods Imports by Industry from Switzerland to Iowa, 2015
Total Iowa Goods Imports from Switzerland = $62.6 M

- Chemicals: $37 M
- Machinery: $13 M
- Computer & Electronic Products: $4.7 M
- Fabricated Metal Products: $2.6 M
- Electrical Equipment, Appliances & Components: $1.4 M

Iowa Residents of Swiss Descent
14,298

Swiss Companies Located in Iowa
- Bossard
- Chubb (ACE)
- Comet
- LafargeHolcim
- Nestlé
- record (agta record)
- Schindler
- SFS intec
- Swiss Re
- Swissport
- Syngenta
- UBS
- Zurich
Swiss Economic Impact on Kansas

Top Goods Exports by Industry from Kansas to Switzerland, 2015
Total Kansas Goods Exports to Switzerland = $88.4 M

- Chemicals: $43 M
- Computer & Electronic Products: $21 M
- Transportation Equipment: $11 M
- Electrical Equipment, Appliances & Components: $3.6 M
- Food: $3.6 M

Top Goods Imports by Industry from Switzerland to Kansas, 2015
Total Kansas Goods Imports from Switzerland = $22.6 M

- Machinery: $5.6 M
- Computer & Electronic Products: $4.0 M
- Chemicals: $2.4 M
- Electrical Equipment, Appliances & Components: $1.1 M
- Fabricated Metal Products: $0.7 M

Swiss Companies Located in Kansas
- Chubb (ACE)
- INFICON
- Kuehne + Nagel
- Kuhn Group
- LafargeHolcim
- Nestlé
- Schindler
- SGS
- Swiss Re
- Swissport
- Syngenta
- UBS
- Zurich

Swiss affiliates account for 9% of the 69,500 jobs created by all foreign affiliates in Kansas.

Total Jobs = 8,254

Kansas Residents of Swiss Descent
15,053
Swiss Economic Impact on KENTUCKY

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 6% of the 100,700 jobs created by all foreign affiliates in Kentucky

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported by Swiss Affiliates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Germany</td>
<td>9,100</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>9,100</td>
</tr>
<tr>
<td>Canada</td>
<td>9,000</td>
</tr>
<tr>
<td>France</td>
<td>6,800</td>
</tr>
<tr>
<td>Switzerland</td>
<td>6,000</td>
</tr>
</tbody>
</table>

Total Jobs = 8,488

Top Goods Exports by Industry from Kentucky to Switzerland, 2015

Total Kentucky Goods Exports to Switzerland = $42.9 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chemicals</td>
<td>$25 M</td>
</tr>
<tr>
<td>Transportation Equipment</td>
<td>$5.5 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$4.9 M</td>
</tr>
<tr>
<td>Fabricated Metal Products</td>
<td>$2.8 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$1.3 M</td>
</tr>
</tbody>
</table>

Top Goods Imports by Industry from Switzerland to Kentucky, 2015

Total Kentucky Goods Imports from Switzerland = $1.3 B

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chemicals</td>
<td>$223 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$35 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$14 M</td>
</tr>
<tr>
<td>Transportation Equipment</td>
<td>$8.7 M</td>
</tr>
<tr>
<td>Fabricated Metal Products</td>
<td>$4.5 M</td>
</tr>
</tbody>
</table>

Kentucky Residents of Swiss Descent

10,974

Swiss Companies Located in Kentucky

- 3A Composites (Schweiter)
- Chubb (ACE)
- Clariant
- Dufry
- Evolva
- gategroup
- Givaudan
- Kuhtme + Nagel
- LafargHolcim
- Lazar Anode Technologies
- Nestlé
- Nestital Machinery
- Panalpina
- SGS
- Stagag-Heckert
- UBS
- Zechem
- Zurich
Swiss Economic Impact on LOUISIANA

Employment Supported by Foreign Affiliates 2013
Swiss affiliates account for 7% of the 71,800 jobs created by all foreign affiliates in Louisiana

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported by Swiss Affiliates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Netherlands</td>
<td>9,400</td>
</tr>
<tr>
<td>France</td>
<td>7,000</td>
</tr>
<tr>
<td>Canada</td>
<td>6,700</td>
</tr>
<tr>
<td>Germany</td>
<td>5,500</td>
</tr>
<tr>
<td>Switzerland</td>
<td>5,000</td>
</tr>
</tbody>
</table>

Total Jobs = 7,510

Top Goods Exports by Industry from Louisiana to Switzerland, 2015
Total Louisiana Goods Exports to Switzerland = $230.1 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Petroleum &amp; Coal Products</td>
<td>$216 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$8.3 M</td>
</tr>
<tr>
<td>Food</td>
<td>$2.5 M</td>
</tr>
<tr>
<td>Agricultural Products</td>
<td>$1.0 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$0.7 M</td>
</tr>
</tbody>
</table>

Top Goods Imports by Industry from Switzerland to Louisiana, 2015
Total Louisiana Goods Imports from Switzerland = $106.4 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chemicals</td>
<td>$52 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$27 M</td>
</tr>
<tr>
<td>Electrical Equipment, Appliances &amp; Components</td>
<td>$11 M</td>
</tr>
<tr>
<td>Fabricated Metal Products</td>
<td>$7.7 M</td>
</tr>
<tr>
<td>Used Merchandise</td>
<td>$2.1 M</td>
</tr>
</tbody>
</table>

Swiss Companies Located in Louisiana

<table>
<thead>
<tr>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABB</td>
</tr>
<tr>
<td>Adecco</td>
</tr>
<tr>
<td>Arch Chemicals (Lonza)</td>
</tr>
<tr>
<td>Chubb (ACE)</td>
</tr>
<tr>
<td>Clariant</td>
</tr>
<tr>
<td>Dufry</td>
</tr>
<tr>
<td>Franke</td>
</tr>
<tr>
<td>gategroup</td>
</tr>
<tr>
<td>GESIPA Fasteners</td>
</tr>
<tr>
<td>INEOS</td>
</tr>
<tr>
<td>LafargeHolcim</td>
</tr>
<tr>
<td>MSC</td>
</tr>
<tr>
<td>Nestlé</td>
</tr>
<tr>
<td>Panalpina</td>
</tr>
<tr>
<td>Schindler</td>
</tr>
<tr>
<td>SGS</td>
</tr>
<tr>
<td>Suter</td>
</tr>
<tr>
<td>Swissport</td>
</tr>
<tr>
<td>Syngenta</td>
</tr>
<tr>
<td>Transocean</td>
</tr>
<tr>
<td>UBS</td>
</tr>
<tr>
<td>Vitol</td>
</tr>
<tr>
<td>Weatherford</td>
</tr>
<tr>
<td>Zurich</td>
</tr>
</tbody>
</table>
Swiss Economic Impact on MAINE

Employment Supported by Foreign Affiliates
2013

Swiss affiliates account for 7% of the 32,400 jobs created by all foreign affiliates in Maine

Top Goods Exports by Industry from Maine to Switzerland, 2015
Total Maine Goods Exports to Switzerland = $10.8 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value (M)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transportation Equipment</td>
<td>$4.4 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$0.7 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$0.4 M</td>
</tr>
<tr>
<td>Electrical Equipment, Appliances &amp; Components</td>
<td>$0.3 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$0.2 M</td>
</tr>
</tbody>
</table>

Top Goods Imports by Industry from Switzerland to Maine, 2015
Total Maine Goods Imports from Switzerland = $25.6 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value (M)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Machinery</td>
<td>$1.1 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$0.71 M</td>
</tr>
<tr>
<td>Fabricated Metal Products</td>
<td>$0.68 M</td>
</tr>
<tr>
<td>Plastics &amp; Rubber Products</td>
<td>$0.10 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$0.06 M</td>
</tr>
</tbody>
</table>

Swiss Companies Located in Maine
- Chubb (ACE)
- Clariant
- Kardex
- Lonza
- Nestlé
- UBS
- Zurich

Maine Residents of Swiss Descent
2,720
Swiss Economic Impact on Maryland

Employment Supported by Foreign Affiliates
2013

Swiss affiliates account for 7% of the 101,200 jobs created by all foreign affiliates in Maryland.

Top Goods Exports by Industry from Maryland to Switzerland, 2015
Total Maryland Goods Exports to Switzerland = $34.3 M

- Transportation Equipment: $19 M
- Computer & Electronic Products: $6.9 M
- Chemicals: $3.2 M
- Used Merchandise: $1.2 M
- Fabricated Metal Products: $0.9 M

Top Goods Imports by Industry from Switzerland to Maryland, 2015
Total Maryland Goods Imports from Switzerland = $105.9 M

- Chemicals: $24 M
- Machinery: $21 M
- Computer & Electronic Products: $15 M
- Transportation Equipment: $7.3 M
- Food: $6.2 M

Maryland Residents of Swiss Descent
12,212

Swiss Companies Located in Maryland
- Albert Uster Imports
- Biocentria
- Chubb (ACE)
- Credit Suisse
- DK Contractors
- Dufry
- Ferrius
- Hoffmann-La Roche
- LIET International
- Kuehne + Nagel
- LafargeHolcim
- Lonza
- MSC
- Nespresso
- Nestlé
- Novartis
- Phoenix Mecano
- Schindler
- SGS
- SGS
- UBS
- World Duty Free (Dufry)
- Zurich
Swiss Economic Impact on Massachusetts

Employment Supported by Foreign Affiliates 2013

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported by Swiss Affiliates</th>
<th>Jobs Supported by Services</th>
<th>Exports to Switzerland</th>
<th>Jobs Supported by Goods Exports to Switzerland</th>
</tr>
</thead>
<tbody>
<tr>
<td>Switzerland</td>
<td>12,700</td>
<td>4,963</td>
<td>2,745</td>
<td></td>
</tr>
<tr>
<td>Germany</td>
<td>16,200</td>
<td>5,548</td>
<td>1,019</td>
<td></td>
</tr>
<tr>
<td>Japan</td>
<td>17,400</td>
<td>5,548</td>
<td>1,019</td>
<td></td>
</tr>
<tr>
<td>Canada</td>
<td>17,700</td>
<td>5,904</td>
<td>1,019</td>
<td></td>
</tr>
<tr>
<td>France</td>
<td>23,500</td>
<td>5,904</td>
<td>1,019</td>
<td></td>
</tr>
</tbody>
</table>

Swiss affiliates account for 6% of the 202,700 jobs created by all foreign affiliates in Massachusetts.

Top Goods Exports by Industry from Massachusetts to Switzerland, 2015

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Waste &amp; Scrap</td>
<td>$718 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$49 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$34 M</td>
</tr>
<tr>
<td>Transportation Equipment</td>
<td>$31 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$16 M</td>
</tr>
</tbody>
</table>

Total Massachusetts Goods Exports to Switzerland = $1.0 B

Top Goods Imports by Industry from Switzerland to Massachusetts, 2015

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$145 M</td>
</tr>
<tr>
<td>Electrical Equipment, Appliances &amp; Components</td>
<td>$71 M</td>
</tr>
<tr>
<td>Fabricated Metal Products</td>
<td>$59 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$56 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$50 M</td>
</tr>
</tbody>
</table>

Total Massachusetts Goods Imports from Switzerland = $852.0 M

Swiss Companies Located in Massachusetts

A-Connect
Akris
Alfred World
Analytik Jena (Endress+Hauser)
Bucher + Suter
Chubb (ACE)
Clarant
Credit Suisse
Diamond
Dufry
Egan Zehnder
Franke
gategroup
GF Machining Solutions
Hebiting
Hocoma
Hoffmann-La Roche
INEOS
Infranor
Jet Aviation
Jungbunzlauer
Kuehne + Nagel
LaFargeHolcim
Leica Geosystems
Maxon Precision Motors
Metalor
MSC
Nespresso
Nestle
Novartis
Oerlikon Balzers
Panapina
Rental (Zehnder)
Schindler
Schneeberger
Schooler Textil
Sika
SIX Financial Information
SOTAX
Spring Advanced Technologies
STMicroelectronics
Straumann
Sustainserv
Swatch
Swiss AI
Swissport
TELSONIC
Teuscher
Tradition
UBS
Weidemann
Zurich

Massachusetts Residents of Swiss Descent

10,431
Swiss Economic Impact on MICHIGAN

Swiss affiliates account for 4% of the 208,900 jobs created by all foreign affiliates in Michigan.

Total Jobs = 15,213

Jobs Supported by Swiss Affiliates
Jobs Supported by Services
Exports to Switzerland
Jobs Supported by Goods
Exports to Switzerland

Top Goods Exports by Industry from Michigan to Switzerland, 2015
Total Michigan Goods Exports to Switzerland = $200.6 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transportation Equipment</td>
<td>$124 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$17 M</td>
</tr>
<tr>
<td>Fabricated Metal Products</td>
<td>$14 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$6.1 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$5.5 M</td>
</tr>
</tbody>
</table>

Top Goods Imports by Industry from Switzerland to Michigan, 2015
Total Michigan Goods Imports from Switzerland = $214.7 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Machinery</td>
<td>$68 M</td>
</tr>
<tr>
<td>Electrical Equipment, Appliances &amp; Components</td>
<td>$26 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$25 M</td>
</tr>
<tr>
<td>Primary Metals</td>
<td>$23 M</td>
</tr>
<tr>
<td>Fabricated Metal Products</td>
<td>$17 M</td>
</tr>
</tbody>
</table>

Swiss Companies Located in Michigan

- ABB
- Asendia
- AutoForm Engineering
- Autoneum
- Bartschi-Fobro
- Bucher Hydraulics
- Bühler
- Chubb (ACE)
- Clariant
- Conair
- Dufry
- EMS-EFTEC
- European Technology Center
- Evab
- Gatesgroup
- Güdel
- Ionbond
- Kaiser Optical Systems (Endress+Hauser)
- Kistler
- Kuehne + Nagel
- LufargeHolcim
- LEM
- Liebherr
- Luxott
- Metaldor
- Micronas
- Nestlé
- Oerlikon Balzers
- Oerlikon Metco
- Oerlikon
- Panalpina
- record (agta record)
- Regiolas
- Schindler
- Schmolz + Bickenbach
- SGS
- Sika
- Sonceboz
- STMicroelectronics
- Suizer
- Swiss Re
- Swissport
- TELSONIC
- Tool-Temp
- UBS
- UBS
- Zurich

Michigan Residents of Swiss Descent
21,389
Swiss Economic Impact on MINNESOTA

Swiss affiliates account for 5% of the 104,000 jobs created by all foreign affiliates in Minnesota.

Top Goods Exports by Industry from Minnesota to Switzerland, 2015
Total Minnesota Goods Exports to Switzerland = $209.6 M

- Computer & Electronic Products: $84 M
- Electrical Equipment, Appliances & Components: $48 M
- Machinery: $13 M
- Transportation Equipment: $8.8 M
- Chemicals: $4.3 M

Top Goods Imports by Industry from Switzerland to Minnesota, 2015
Total Minnesota Goods Imports from Switzerland = $169.9 M

- Computer & Electronic Products: $36 M
- Machinery: $35 M
- Electrical Equipment, Appliances & Components: $18 M
- Chemicals: $6.0 M
- Plastics & Rubber Products: $5.5 M

Swiss Companies Located in Minnesota

- Adecco
- ARYZTA
- Bühlerr
- CEDES
- Chubb (ACE)
- Clariant
- Dufry
- Firmenich
- Fraxis
- Givaudan
- Hoegger Food Technology
- Ionbond
- Katadyn
- Kuehne + Nagel
- LafargeHolcim
- Landis + Gyr
- Lonza
- Nespresso
- Nestlé
- Panalpina
- Schindler
- Schmolz + Bickenbach
- SGS
- Swatch
- Swissport
- Syngenta
- TRIKORA
- UBS
- Unitron Hearing (Sonova)
- Zurich
Swiss Economic Impact on MISSISSIPPI

Swiss affiliates account for 6% of the 33,700 jobs created by all foreign affiliates in Mississippi.

Employment Supported by Foreign Affiliates

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported by Swiss Affiliates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Switzerland</td>
<td>1,900</td>
</tr>
<tr>
<td>Canada</td>
<td>3,700</td>
</tr>
<tr>
<td>Germany</td>
<td>3,600</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>2,100</td>
</tr>
<tr>
<td>France</td>
<td>3,900</td>
</tr>
</tbody>
</table>

Total Jobs = 3,232

Top Goods Exports by Industry from Mississippi to Switzerland, 2015
Total Mississippi Goods Exports to Switzerland = $6.7 M

- Textile Mills Products: $1.1 M
- Transportation Equipment: $0.7 M
- Textiles & Fabrics: $0.36 M
- Computer & Electronic Products: $0.33 M
- Fabricated Metal Products: $0.25 M

Top Goods Imports by Industry from Switzerland to Mississippi, 2015
Total Mississippi Goods Imports from Switzerland = $12.8 M

- Computer & Electronic Products: $2.81 M
- Machinery: $2.71 M
- Electrical Equipment, Appliances & Components: $2.68 M
- Fabricated Metal Products: $2.45 M
- Chemicals: $1.16 M

Swiss Companies Located in Mississippi

- ABB
- Dufry
- Kuehne + Nagel
- LafargeHolcim
- Nestlé
- Phoenix Mecano
- Schneider
- UBS
- WeyValve (Sistag)
- Zurich

Mississippi Residents of Swiss Descent
1,601
Swiss Economic Impact on MISSOURI

Swiss affiliates account for 9% of the 97,300 jobs created by all foreign affiliates in Missouri.

Top Goods Exports by Industry from Missouri to Switzerland, 2015
Total Missouri Goods Exports to Switzerland = $83.4 M

- Chemicals: $60 M
- Machinery: $8.2 M
- Plastics & Rubber Products: $4.6 M
- Computer & Electronic Products: $2.5 M
- Used Merchandise: $1.4 M

Top Goods Imports by Industry from Switzerland to Missouri, 2015
Total Missouri Goods Imports from Switzerland = $157.1 M

- Chemicals: $81 M
- Machinery: $39 M
- Transportation Equipment: $14 M
- Fabricated Metal Products: $5.1 M
- Computer & Electronic Products: $4.1 M

Swiss Companies Located in Missouri

- ABB
- Bucher Emhart Glass
- Chubb (ACE)
- Dufry
- Firmenich
- gategroup
- Hallmark Aviation Services
- Kuehne + Nagel
- LafargeHolcim
- Nestlé
- Paralpina
- Russell Stover Candies (Lindt & Sprüngli)
- Schindler
- Sefar
- Sika
- Swissport
- UBS
- VC999 Packaging Systems (nauen Group)
- Zurich

Missouri Residents of Swiss Descent
22,826
Swiss Economic Impact on MONTANA

Employment Supported by Foreign Affiliates
2013

Swiss affiliates account for 4% of the 7,100 jobs created by all foreign affiliates in Montana.

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported</th>
</tr>
</thead>
<tbody>
<tr>
<td>Switzerland</td>
<td>300</td>
</tr>
<tr>
<td>Japan</td>
<td>800</td>
</tr>
<tr>
<td>Canada</td>
<td>800</td>
</tr>
<tr>
<td>France</td>
<td>900</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>1,400</td>
</tr>
</tbody>
</table>

Total Jobs = 1,185

Top Goods Exports by Industry from Montana to Switzerland, 2015
Total Montana Goods Exports to Switzerland = $2.9 M

- Computer & Electronic Products: $0.4 M
- Fabricated Metal Products: $0.24 M
- Chemicals: $0.14 M
- Electrical Equipment, Appliances & Components: $0.10 M
- Leather & Allied Products: $0.07 M

Top Goods Imports by Industry from Switzerland to Montana, 2015
Total Montana Goods Imports from Switzerland = $1.4 M

- Machinery: $0.5 M
- Transportation Equipment: $0.29 M
- Computer & Electronic Products: $0.22 M
- Used Merchandise: $0.09 M
- Primary Metals: $0.05 M

Montana Residents of Swiss Descent
4,163

Swiss Companies Located in Montana
- Chubb (ACE)
- SGS
- UBS
- Zurich
Swiss Economic Impact on NEBRASKA

Employment Supported by Foreign Affiliates 2013

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported by Swiss Affiliates</th>
<th>Jobs Supported by Services</th>
<th>Exports to Switzerland</th>
<th>Jobs Supported by Goods</th>
<th>Exports to Switzerland</th>
</tr>
</thead>
<tbody>
<tr>
<td>Switzerland</td>
<td>2,300</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Canada</td>
<td>2,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Japan</td>
<td>3,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Japan</td>
<td>3,900</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>United Kingdom</td>
<td>4,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Swiss affiliates account for 8% of the 30,300 jobs created by all foreign affiliates in Nebraska.

Total Jobs = 3,561

Top Goods Exports by Industry from Nebraska to Switzerland, 2015

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Food</td>
<td>$4.6 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$1.8 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$1.2 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$0.9 M</td>
</tr>
<tr>
<td>Transportation Equipment</td>
<td>$0.3 M</td>
</tr>
</tbody>
</table>

Total Nebraska Goods Exports to Switzerland = $9.3 M

Top Goods Imports by Industry from Switzerland to Nebraska, 2015

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chemicals</td>
<td>$60 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$1.0 M</td>
</tr>
<tr>
<td>Transportation Equipment</td>
<td>$1.0 M</td>
</tr>
<tr>
<td>Plastics &amp; Rubber Products</td>
<td>$0.8 M</td>
</tr>
<tr>
<td>Electrical Equipment, Appliances &amp; Components</td>
<td>$0.7 M</td>
</tr>
</tbody>
</table>

Total Nebraska Goods Imports from Switzerland = $66.2 M

Swiss Companies Located in Nebraska

- Chubb (ACE)
- Dufry
- Hallmark Aviation Services
- LafargeHolcim
- Schindler
- SGS
- Swissport
- Syngenta
- UBS
- Zurich

Nebraska Residents of Swiss Descent

6,472
Swiss Economic Impact on NEVADA

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 4% of the 42,700 jobs created by all foreign affiliates in Nevada.

Top Goods Exports by Industry from Nevada to Switzerland, 2015
Total Nevada Goods Exports to Switzerland = $2.4 B

Top Goods Imports by Industry from Switzerland to Nevada, 2015
Total Nevada Goods Imports from Switzerland = $62.1 M

Swiss Companies Located in Nevada

Nevada Residents of Swiss Descent 8,248
Swiss Economic Impact on
NEW HAMPSHIRE

Swiss affiliates account for 9% of the 40,300 jobs created by all foreign affiliates in New Hampshire.

Employment Supported by Foreign Affiliates
2013

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported</th>
</tr>
</thead>
<tbody>
<tr>
<td>United Kingdom</td>
<td>9,900</td>
</tr>
<tr>
<td>Japan</td>
<td>4,800</td>
</tr>
<tr>
<td>Canada</td>
<td>4,400</td>
</tr>
<tr>
<td>Switzerland</td>
<td>3,700</td>
</tr>
<tr>
<td>France</td>
<td>3,700</td>
</tr>
</tbody>
</table>

Total Jobs = 4,646

Top Goods Exports by Industry from New Hampshire to Switzerland, 2015

- Computer & Electronic Products: $4.2 M
- Plastics & Rubber Products: $3.1 M
- Machinery: $1.6 M
- Transportation Equipment: $1.5 M
- Fabricated Metal Products: $1.1 M

New Hampshire Goods Exports to Switzerland = $15.4 M

Top Goods Imports by Industry from Switzerland to New Hampshire, 2015

- Machinery: $58 M
- Nonmetallic Mineral Products: $25 M
- Computer & Electronic Products: $18 M
- Transportation Equipment: $8.9 M
- Chemicals: $5.1 M

New Hampshire Goods Imports from Switzerland = $128.1 M

Swiss Companies Located in New Hampshire

- Chubb (ACE)
- Dufry
- Ionbond
- LafargeHolcim
- LEM
- Lindt & Sprüngli
- Lonza
- Schleuniger
- Sulzer
- Swiss Re
- UBS
- Unisensor
- Vectronix
- Zehnder
- Zurich

New Hampshire Residents of Swiss Descent
4,075
Swiss Economic Impact on NEW JERSEY

**Top Goods Exports by Industry from New Jersey to Switzerland, 2015**

- Chemicals: $87 M
- Used Merchandise: $49 M
- Computer & Electronic Products: $31 M
- Nonmetallic Mineral Products: $30 M
- Primary Metals: $30 M

**Total New Jersey Goods Exports to Switzerland = $294.3 M**

**Top Goods Imports by Industry from Switzerland to New Jersey, 2015**

- Chemicals: $5.6 B
- Computer & Electronic Products: $455 M
- Machinery: $205 M
- Food: $119 M
- Electrical Equipment, Appliances & Components: $70 M

**Total New Jersey Goods Imports from Switzerland = $7.2 B**

**Swiss Companies Located in New Jersey**

- ABB
- Actelion Pharmaceuticals
- Arch Chemicals (Lonza)
- ARYZTA
- Asendia
- Barry Callebaut
- Bobst
- Bruderer
- Chubb (AIG)
- Credit Suisse
- Datacolor
- Dategyler Pharma Packaging
- DKS
- Dufry
- Ferring
- Firmenich
- gategroup
- Givaudan
- Hallmark Aviation Services
- Hasselblad Bron
- Helsinn Therapeutics
- Hoffmann-La Roche
- Huber + Suhner
- Hudson Group (Dufry)
- Ionbond
- Jet Aviation
- John C. Delphi Company (Von Roll)
- Kuehne + Nagel
- LafargeHolcim
- Lonza
- Nagra
- Nestlé
- Novartis
- Panalpina
- Perlen Converting
- Polypipe
- Ricola USA Inc.
- Rondo
- Schaffner EMC
- Schindler
- Schmolz + Bickenbach
- SGS
- Siegfried
- Sika
- Solvias
- Sulzer
- Swatch
- Swissport
- Swissray International
- TAG Heuer
- Transcontainer Transport
- UBS
- Zurich

**New Jersey Residents of Swiss Descent**

- 16,058

**Employment Supported by Foreign Affiliates 2013**

- Switzerland: 34,100
- France: 30,300
- Japan: 25,500
- Germany: 23,100
- United Kingdom: 39,000

Swiss affiliates account for 15% of the 233,500 jobs created by all foreign affiliates in New Jersey. **Total Jobs = 41,262**
Swiss Economic Impact on NEW MEXICO

**Employment Supported by Foreign Affiliates 2013**

- Germany: 5,100
- Canada: 3,700
- United Kingdom: 2,500
- Japan: 2,100
- Switzerland: 1,400

Swiss affiliates account for 7% of the 20,700 jobs created by all foreign affiliates in New Mexico.

**Top Goods Exports by Industry from New Mexico to Switzerland, 2015**

- Chemicals: $1.4 M
- Fabricated Metal Products: $0.8 M
- Computer & Electronic Products: $0.45 M
- Machinery: $0.23 M
- Used Merchandise: $0.19 M

Total New Mexico Goods Exports to Switzerland = $3.7 M

**Top Goods Imports by Industry from Switzerland to New Mexico, 2015**

- Electrical Equipment, Appliances & Components: $11 M
- Chemicals: $2.2 M
- Computer & Electronic Products: $1.9 M
- Fabricated Medical Products: $1.3 M
- Machinery: $0.9 M

Total New Mexico Goods Imports from Switzerland = $17.9 M

**Swiss Companies Located in New Mexico**

- ABB
- Brugg
- Clariant
- Dufry
- INEOS
- LafargeHolcim
- Northwire (Lemo)
- SGS
- SICPA
- Sulzer
- Swissport
- UBS
- Zurich

**New Mexico Residents of Swiss Descent**

4,289
Swiss Economic Impact on NEW YORK

Employment Supported by Foreign Affiliates
2013

Swiss affiliates account for 9% of the 411,700 jobs created by all foreign affiliates in New York.

Top Goods Exports by Industry from New York to Switzerland, 2015
Total New York Goods Exports to Switzerland = $8.3 B

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Primary Metals</td>
<td>$2.7 B</td>
</tr>
<tr>
<td>Used Merchandise</td>
<td>$2.5 B</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$155 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$107 M</td>
</tr>
<tr>
<td>Waste &amp; Scrap</td>
<td>$41 M</td>
</tr>
</tbody>
</table>

Top Goods Imports by Industry from Switzerland to New York, 2015
Total New York Goods Imports from Switzerland = $5.3 B

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Primary Metals</td>
<td>$569 M</td>
</tr>
<tr>
<td>Used Merchandise</td>
<td>$443 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$199 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$109 M</td>
</tr>
</tbody>
</table>

Swiss Companies Located in New York

New York Residents of Swiss Descent
34,957

Swiss post solutions
Swiss Re

AFIAA
Akris
Allied T pro (Kuoni)
Allied World
American Lamprecht Transport
American Laubscher
Antiquorum
Apway
Arch Chemicals (Lonza)
ARYZTA
Asendia
Bally
Beech-Nut Nutrition (Hero)
Bermina
Blaser Switzerland
Breilting
Bucher Embatt Glass
Chubb (ACE)
Condat
Creation Baumann
Credit Suisse
Dana Capital
de Sede
Dubey
Egon Zehnder
Emmi Roth
Firmenich
FJD (Furrer-Jacot)
Flattev
Fogal
gategroup
Giraudian
Habasit
Hallmark Aviation Services
Hoffmann-La Roche
Hubl
Hydro-Air Components (Zehnder)
IWC Schaffhausen
Jaeger-LeCoultre
Jakob Schlaepfer
Karin Herzog
Kistler
Kuehne + Nagel
Kuoni
La Prairie
LafargeHolcim
Lombard Oder
Luxott
M-Industry
MBC
Muller Martini
Nespresso
Nestlé
nightnurse images
Novartis
Oerlikon Balzers
Oerlikon Metco
Open Systems
Panapina
Partners Group
Pfragnet
Precipart
Publicis
Richemont
Riri
Roger Dubuis
Rolex
Rotronic
Schindler
Schneider Freight
Sefar
SGS
SIX Financial Information
SoftwareONE
Soudronic
STA Travel
Stammund
Subler
Swatch
Swiss International Air Lines
Swiss Post Solutions
Swissport
Switzerland Tourism
Synpulse
TAG Heuer
Teuscher
The Leading Hotels of the World
TISCA TIARA
Tradition
Triumph
UBS
Volpi
Von Roll
Vontobel
Weleda
Willemin-Macodel
Zumbach Electronic
Zurich
Swiss Economic Impact on NORTH CAROLINA

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 8% of the 230,500 jobs created by all foreign affiliates in North Carolina.

Top Goods Exports by Industry from North Carolina to Switzerland, 2015
Total North Carolina Goods Exports to Switzerland = $179.2 M

Top Goods Imports by Industry from Switzerland to North Carolina, 2015
Total North Carolina Goods Imports from Switzerland = $1.2 B

North Carolina Residents of Swiss Descent 14,527

Swiss Companies Located in North Carolina

| 3A Composites (Schweiter) | ABB | Ateco | Baltek (Schweiter) | Barry Callebaut | Bühler Aeroglide | CAMAG Scientific | Chubb (ACE) | Clariant | Continental Grafix | Credit Suisse | DKB Household | Dufréy | Element Designs | Forbo | Fracto FWO | GESPA Fasteners | GF Machining Solutions | Huber + Suhner | Interroll | Itronord | Jacob Holm | Jakob Mueller | Kaba | Kuehne + Nagel | Lantel Textiles | Leybold Optics USA (Bühler) | LIST | LNS | Maag Automatik | Max Daetwyler | Nestlé | Novartis | Oerlikon Textile | Panalpina | record (agta record) | Sanitized | Schaeffler | Schindler | SGS | sia Abrasives | Simatec | Santara (Jacob Holm & Sons) | SparSet | Steinemann Technology | Swiss Made Brands USA | Swiss Pearl | Syngenta | Tecan | Trefert Coatings | UBS | Uster Technologies | Werner Mathis | Zurich |
Swiss Economic Impact on North Dakota

Swiss affiliates account for 5% of the 14,600 jobs created by all foreign affiliates in North Dakota.

Top Goods Exports by Industry from North Dakota to Switzerland, 2015
Total North Dakota Goods Exports to Switzerland = $0.3 M

Chemicals $0.15 M
Computer & Electronic Products $0.06 M
Transportation Equipment $0.03 M
Machinery $0.02 M
Electrical Equipment, Appliances & Components $0.01 M

Top Goods Imports by Industry from Switzerland to North Dakota, 2015
Total North Dakota Goods Imports from Switzerland = $5.3 M

Transportation Equipment $1.36 M
Chemicals $1.34 M
Machinery $1.18 M
Electrical Equipment $0.24 M
Computer & Electronic Products $0.10 M

North Dakota Residents of Swiss Descent
1,749

Swiss Companies Located in North Dakota
- Chubb (ACE)
- LafargeHolcim
- Schindler
- SGS
- UBS
- Weatherford
Swiss Economic Impact on OHIO

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 7% of the 242,900 jobs created by all foreign affiliates in Ohio.

Top Goods Exports by Industry from Ohio to Switzerland, 2015
Total Ohio Goods Exports to Switzerland = $565.1 M

Top Goods Imports by Industry from Switzerland to Ohio, 2015
Total Ohio Goods Imports from Switzerland = $439.0 M

Swiss Companies Located in Ohio

Ohio Residents of Swiss Descent 74,679
Swiss Economic Impact on OKLAHOMA

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 10% of the 46,200 jobs created by all foreign affiliates in Oklahoma.

Top Goods Exports by Industry from Oklahoma to Switzerland, 2015
Total Oklahoma Goods Exports to Switzerland = $9.6 M

- Machinery: $2.4 M
- Transportation Equipment: $2.2 M
- Computer & Electronic Products: $1.2 M
- Plastics & Rubber Products: $1.0 M
- Electrical Equipment, Appliances & Components: $0.9 M

Top Goods Imports by Industry from Switzerland to Oklahoma, 2015
Total Oklahoma Goods Imports from Switzerland = $67.2 M

- Primary Metals: $43 M
- Machinery: $7.1 M
- Fabricated Metal Products: $4.8 M
- Computer & Electronic Products: $3.0 M
- Transportation Equipment: $2.4 M

Swiss Companies Located in Oklahoma

- ABB
- ACRON
- Andreae Filters
- Bernina
- Chubb (ACE)
- Georg Fischer
- Kuehne + Nagel
- LafargeHolcim
- Nestlé
- Oerlikon Balzers
- Paralpina
- Schindler
- SGS
- Sulzer
- Swissport
- UBS
- Weatherford
- Zurich

Oklahoma Residents of Swiss Descent

5,975
Swiss Economic Impact on Oregon

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 8% of the 50,100 jobs created by all foreign affiliates in Oregon.

Top Goods Exports by Industry from Oregon to Switzerland, 2015

Total Oregon Goods Exports to Switzerland = $203.6 M

1. Chemicals: $169 M
2. Computer & Electronic Products: $19 M
3. Machinery: $4.7 M
4. Transportation Equipment: $1.6 M
5. Electrical Equipment, Appliances & Components: $1.5 M

Top Goods Imports by Industry from Switzerland to Oregon, 2015

Total Oregon Goods Imports from Switzerland = $113.6 M

1. Chemicals: $21 M
2. Computer & Electronic Products: $16 M
3. Machinery: $12 M
4. Electrical Equipment, Appliances & Components: $2.1 M
5. Paper: $1.6 M

Oregon Residents of Swiss Descent

29,508

Swiss Companies Located in Oregon

Chubb (ACE)  Schindler
Dufry  SGs
Hoffmann-La Roche  Sulzer
Ionbond  Swissport
Kuehne + Nagel  Teuscher
MBT Systems  UBS
Nestlé  Zurich

Total Jobs = 6,439

Jobs Supported by Swiss Affiliates
Jobs Supported by Services Exports to Switzerland
Jobs Supported by Goods Exports to Switzerland
Swiss Economic Impact on PENNSYLVANIA

Employment Supported by Foreign Affiliates 2013
Swiss affiliates account for 7% of the 287,500 jobs created by all foreign affiliates in Pennsylvania.

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported by Goods Exports to Switzerland</th>
<th>Jobs Supported by Services Exports to Switzerland</th>
<th>Jobs Supported by Swiss Affiliates</th>
<th>Total Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Netherlands</td>
<td>43,300</td>
<td></td>
<td>37,700</td>
<td>1,163</td>
</tr>
<tr>
<td>Germany</td>
<td>25,100</td>
<td></td>
<td>21,400</td>
<td>3,700</td>
</tr>
<tr>
<td>Japan</td>
<td>18,800</td>
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<td>14,200</td>
<td>4,600</td>
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<tr>
<td>France</td>
<td>14,200</td>
<td></td>
<td>11,400</td>
<td>2,800</td>
</tr>
<tr>
<td>Switzerland</td>
<td>11,400</td>
<td></td>
<td>9,000</td>
<td>2,400</td>
</tr>
</tbody>
</table>

Top Goods Exports by Industry from Pennsylvania to Switzerland, 2015
Total Pennsylvania Goods Exports to Switzerland = $378.7 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chemicals</td>
<td>$204 M</td>
</tr>
<tr>
<td>Plastics &amp; Rubber Products</td>
<td>$25 M</td>
</tr>
<tr>
<td>Primary Metals</td>
<td>$20 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$18 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$11 M</td>
</tr>
</tbody>
</table>

Top Goods Imports by Industry from Switzerland to Pennsylvania, 2015
Total Pennsylvania Goods Imports from Switzerland = $2.6 B

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chemicals</td>
<td>$2.3 B</td>
</tr>
<tr>
<td>Machinery</td>
<td>$66 M</td>
</tr>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$58 M</td>
</tr>
<tr>
<td>Food</td>
<td>$33 M</td>
</tr>
<tr>
<td>Electrical Equipment, Appliances &amp; Components</td>
<td>$27 M</td>
</tr>
</tbody>
</table>

Swiss Companies Located in Pennsylvania

<table>
<thead>
<tr>
<th>Company</th>
<th>Industry</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABB</td>
<td></td>
</tr>
<tr>
<td>Actant</td>
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<tr>
<td>ACUTRONIC</td>
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<td>Allied World</td>
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<tr>
<td>Artemis</td>
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<tr>
<td>Asendia</td>
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<td>Autoneum</td>
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<tr>
<td>BalTec</td>
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</tr>
<tr>
<td>Barry Callebaut</td>
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<tr>
<td>Chubb (ACE)</td>
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<td>Connex</td>
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<td>Credit Suisse</td>
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<td>Diatome (Anton Meyer &amp; Co)</td>
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<td>DGRMA</td>
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<td>Linea</td>
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<td>Muller Martini</td>
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<td>Nestlé</td>
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<tr>
<td>Novartis</td>
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<td>Quadrant</td>
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<td>SMS ComVac America Inc.</td>
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<tr>
<td>Swiss Re</td>
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<td>Swissport</td>
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<tr>
<td>TAG Heuer</td>
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<td>Vitra</td>
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<td>Weatherford</td>
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<tr>
<td>Weinmann</td>
<td></td>
</tr>
<tr>
<td>Zurich</td>
<td></td>
</tr>
</tbody>
</table>

Pennsylvania Residents of Swiss Descent
62,912
Swiss Economic Impact on RHODE ISLAND

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 4% of the 28,500 jobs created by all foreign affiliates in Rhode Island.

Top Goods Exports by Industry from Rhode Island to Switzerland, 2015
Total Rhode Island Goods Exports to Switzerland = $7.1 M

- Machinery: $1.9 M
- Electrical Equipment, Appliances & Components: $1.3 M
- Textile Mills Products: $1.0 M
- Nonmetallic Mineral Products: $0.7 M
- Primary Metals: $0.5 M

Top Goods Imports by Industry from Switzerland to Rhode Island, 2015
Total Rhode Island Goods Imports from Switzerland = $65.2 M

- Computer & Electronic Products: $31 M
- Machinery: $16 M
- Fabricated Metal Products: $8.2 M
- Nonmetallic Mineral Products: $1.9 M
- Plastics & Rubber Products: $1.9 M

Swiss Companies Located in Rhode Island

- Bernina
- Guitt
- LafargeHolcim
- Leister Technologies
- Optrel
- Schindler
- UBS
- Zurich

Rhode Island Residents of Swiss Descent
1,733
Swiss Economic Impact on SOUTH CAROLINA

Swiss affiliates account for 5% of the 127,300 jobs created by all foreign affiliates in South Carolina.

Top Goods Exports by Industry from South Carolina to Switzerland, 2015
Total South Carolina Goods Exports to Switzerland = $133.6 M

- Chemicals: $78 M
- Transportation Equipment: $21 M
- Machinery: $16 M
- Primary Metals: $10 M
- Paper: $2.9 M

Top Goods Imports by Industry from Switzerland to South Carolina, 2015
Total South Carolina Goods Imports from Switzerland = $272.7 M

- Chemicals: $100 M
- Machinery: $60 M
- Food: $22 M
- Transportation Equipment: $16 M
- Computer & Electronic Products: $16 M

South Carolina Residents of Swiss Descent
7,506

Swiss Companies Located in South Carolina
- ABB
- Aerolite
- American Lamprecht Transport
- Autoneum
- Chubb (ACE)
- Dufry
- EMS-Chemie
- Foampartner
- Graf Metallic (Rieter)
- Hoffmann-La Roche
- Ionbond
- Kuehne + Nagel
- LafargeHolcim
- MSC
- Nestlé
- Oerlikon Balzers
- Panalpina
- Rieter
- Sanitized
- Schindler
- Schmolz + Bickenbach
- Staubli
- Sukano Polymers
- Suber
- Swiss Krono
- SYMTECH
- TE Connectivity
- UBS
- Zurich
Swiss Economic Impact on South Dakota

**Employment Supported by Foreign Affiliates**

2013

Swiss affiliates account for 4% of the 12,500 jobs created by all foreign affiliates in South Dakota.

- **2. United Kingdom:** 1,400
- **3. France:** 1,000
- **4. Germany:** 700
- **4. Japan:** 700
- **6. Switzerland:** 500

**Top Goods Exports by Industry from South Dakota to Switzerland, 2015**

Total South Dakota Goods Exports to Switzerland = $13.8 M

- **Computer & Electronic Products:** $12 M
- **Printed Matter & Related Products:** $1.0 M
- **Electrical Equipment:** $0.6 M
- **Food:** $0.07 M
- **Fabricated Metal Products:** $0.06 M

**Top Goods Imports by Industry from Switzerland to South Dakota, 2015**

Total South Dakota Goods Imports from Switzerland = $11.6 M

- **Machinery:** $11 M
- **Chemicals:** $0.3 M
- **Electrical Equipment:** $0.12 M
- **Fabricated Metal Products:** $0.07 M
- **Plastics & Rubber Products:** $0.03 M

**South Dakota Residents of Swiss Descent**

3,085

**Swiss Companies Located in South Dakota**

- Micronas
- SGS
- UBS
- Zurich
Swiss Economic Impact on Tennessee

Swiss Economic Impact on Tennessee

Top Goods Exports by Industry from Tennessee to Switzerland, 2015
Total Tennessee Goods Exports to Switzerland = $270.2 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Exports (M)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$25 M</td>
</tr>
<tr>
<td>Beverages &amp; Tobacco Products</td>
<td>$10 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$6.0 M</td>
</tr>
<tr>
<td>Transportation Equipment</td>
<td>$5.9 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$5.1 M</td>
</tr>
</tbody>
</table>

Employment Supported by Foreign Affiliates 2013
Swiss affiliates account for 4% of the 134,500 jobs created by all foreign affiliates in Tennessee

Swiss Companies Located in Tennessee

<table>
<thead>
<tr>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABB</td>
</tr>
<tr>
<td>Arch Chemicals (Lonza)</td>
</tr>
<tr>
<td>Bossard</td>
</tr>
<tr>
<td>Chubb (ACE)</td>
</tr>
<tr>
<td>Dufry</td>
</tr>
<tr>
<td>FAES</td>
</tr>
<tr>
<td>Feintool</td>
</tr>
<tr>
<td>Foerder</td>
</tr>
<tr>
<td>Franks</td>
</tr>
<tr>
<td>gategroup</td>
</tr>
<tr>
<td>Kuehne + Nagel</td>
</tr>
<tr>
<td>LafargeHolzim</td>
</tr>
<tr>
<td>Lonza</td>
</tr>
<tr>
<td>Medacta</td>
</tr>
<tr>
<td>Nestlé</td>
</tr>
<tr>
<td>Oerlikon Balzers</td>
</tr>
<tr>
<td>Panapina</td>
</tr>
<tr>
<td>Schindler</td>
</tr>
<tr>
<td>SGS</td>
</tr>
<tr>
<td>Sontara (Jacob Holm &amp; Sons)</td>
</tr>
<tr>
<td>Sulzer</td>
</tr>
<tr>
<td>Swissport</td>
</tr>
<tr>
<td>TE Connectivity</td>
</tr>
<tr>
<td>UBS</td>
</tr>
<tr>
<td>Uster Technologies</td>
</tr>
<tr>
<td>Zurich</td>
</tr>
</tbody>
</table>

Top Goods by Industry from Switzerland to Tennessee, 2015
Total Tennessee Goods Imports from Switzerland = $733.6 M

<table>
<thead>
<tr>
<th>Industry</th>
<th>Imports (M)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Computer &amp; Electronic Products</td>
<td>$235 M</td>
</tr>
<tr>
<td>Machinery</td>
<td>$75 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$61 M</td>
</tr>
<tr>
<td>Electrical Equipment, Appliances &amp; Components</td>
<td>$11 M</td>
</tr>
<tr>
<td>Fabricated Metal Products</td>
<td>$6.7 M</td>
</tr>
</tbody>
</table>

Tennessee Residents of Swiss Descent 9,526
Swiss Economic Impact on Texas

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 8% of the 512,800 jobs created by all foreign affiliates in Texas.

1. United Kingdom: 102,200
2. Japan: 45,200
3. France: 44,700
4. Switzerland: 41,300
5. Germany: 40,800

Top Goods Exports by Industry from Texas to Switzerland, 2015

- Oil & Gas: $202 M
- Petroleum & Coal Products: $146 M
- Computer & Electronic Products: $94 M
- Chemicals: $66 M
- Transportation Equipment: $48 M

Total Texas Goods Exports to Switzerland = $656.1 M

Top Goods Imports by Industry from Switzerland to Texas, 2015

- Computer & Electronic Products: $455 M
- Machinery: $92 M
- Chemicals: $73 M
- Fabricated Metal Products: $49 M
- Electrical Equipment, Appliances & Components: $27 M

Total Texas Goods Imports from Switzerland = $1.0 B

Swiss Companies Located in Texas

- ABB
- Adecco
- Akzonobel
- Algodanca
- Allied World
- Alisias
- American Lamprecht Transport
- American Realty Investors
- Bally
- Baumann Springs
- Baume & Mercier
- Bussard
- Burckhardt Compressions
- Chubb (ACE)
- Clariant
- Colbyris
- Cotecna Inspection
- Credit Suisse
- Dufry
- Egon Zehnder
- EMS Electro Medical Systems
- Ferrum
- Fracht PWO
- gategroup
- Geogas
- Georg Fischer
- Global Manufacturing
- Gutor Electronic
- Hallmark Aviation Services
- Hublot
- Hug Engineering
- INEOS
- Interstables
- Jet Aviation
- Komax
- Kehrle + Nagel
- Kundig International
- LafargeHolcim
- Leica Geosystems
- Lonza
- Mercuria
- Merck
- MSC
- Nagra
- Nespresso
- Nestlé
- Novartis
- Panalpina
- Partners Group
- Piaget
- Portacool
- Rolex
- Rosen
- Schindler
- Schleuniger
- SGS
- SIQPAG
- Sika
- SoftwareONE
- SpectraSensors (Endress+Hauser)
- STMicroelectronics
- Straumann
- Stulzer
- Swatch
- Swiss Re
- Swissport
- Syngenta
- TAG Heuer
- TE Connectivity
- Temenos
- Thömmes
- TORMAX
- Tractel
- Transocean
- UBS
- Vitol
- Vontobel
- Weatherford
- Weidmann
- Zurich

Texas Residents of Swiss Descent 37,364
Swiss Economic Impact on UTAH

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 10% of the 36,100 jobs created by all foreign affiliates in Utah

Top Goods Exports by Industry from Utah to Switzerland, 2015
Total Utah Goods Exports to Switzerland = $219.1 M

Primary Metals $176 M
Computer & Electronic Products $6.0 M
Chemicals $3.1 M
Transportation Equipment $2.2 M
Machinery $0.9 M

Top Goods Imports by Industry from Switzerland to Utah, 2015
Total Utah Goods Imports from Switzerland = $48.4 M

Computer Goods Imports

Computer & Electronic Products $14 M
Paper $9.6 M
Chemicals $8.8 M
Machinery $6.6 M
Fabricated Metal Products $1.9 M

Utah Residents of Swiss Descent
42,398

Swiss Companies Located in Utah

Dufry
Kuehne + Nagel
LafargeHolcim
Nestlé
Schindler
SGS
Starler
Stat Peel
Sulzer
UBS
Zurich
Swiss Economic Impact on VERMONT

Employment Supported by Foreign Affiliates
2013

Swiss affiliates account for 10% of the 11,500 jobs created by all foreign affiliates in Vermont.

Top Goods Exports by Industry from Vermont to Switzerland, 2015
Total Vermont Goods Exports to Switzerland = $15.5 M

Top Goods Imports by Industry from Switzerland to Vermont, 2015
Total Vermont Goods Imports from Switzerland = $11.0 M

Swiss Companies Located in Vermont
Barry Callebaut
Dufry
Stöckli Outdoor Sports
UBS
Weidmann
Zurich

Vermont Residents of Swiss Descent
1,953
Swiss Economic Impact on VIRGINIA

**employment Supported by Foreign Affiliates 2013**

Swiss affiliates account for 5% of the 169,200 jobs created by all foreign affiliates in Virginia.

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported by Goods</th>
<th>Jobs Supported by Services</th>
<th>Jobs Supported to Switzerland</th>
<th>Total Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Netherlands</td>
<td>16,900</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Germany</td>
<td>14,000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>France</td>
<td>13,400</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Canada</td>
<td>9,400</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Switzerland</td>
<td>8,600</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Jobs</td>
<td>14,273</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Top Goods Exports by Industry from Virginia to Switzerland, 2015**

Total Virginia Goods Exports to Switzerland = $235.0 M

- Agricultural Products: $202 M
- Machinery: $12 M
- Chemicals: $5.9 M
- Computer & Electronic Products: $4.4 M
- Beverages & Tobacco Products: $1.8 M

**Top Goods Imports by Industry from Switzerland to Virginia, 2015**

Total Virginia Goods Imports from Switzerland = $221.6 M

- Primary Metals: $4.3 M
- Electrical Equipment, Appliances & Components: $6.4 M
- Machinery: $64 M
- Fabricated Metal Products: $60 M
- Computer & Electronic Products: $35 M

**Swiss Companies Located in Virginia**

- ABB
- Arktis Radiation Detectors
- Ascom
- Asendia
- Bally
- Chubb (ACE)
- Clarant
- Dufry
- Emi Electronics
- Fracht FW0
- gategroup
- Gloster Furniture
- HV Technologies
- liET International
- Keller
- KRiSS
- Kuehne + Nagel
- LafargeHolcim
- Liebherr
- MSC
- Nestlé
- Panalpina
- Quadrant
- record (agta record)
- Schaffner EMC
- Schindler
- SGS
- SICPA
- Spahr Metric
- Sulzer
- Swatch
- Swisslog
- Swissport
- TE Connectivity
- The Swiss Bakery
- u-blox
- UBS
- United Grinding
- Vectronix
- Zurich

**Virginia Residents of Swiss Descent**

17,438
Swiss Economic Impact on Washington

Employment Supported by Foreign Affiliates
2013

Swiss affiliates account for 4% of the 101,500 jobs created by all foreign affiliates in Washington

Top Goods Exports by Industry from Washington to Switzerland, 2015
Total Washington Goods Exports to Switzerland = $226.6 M

Transportation Equipment $148 M
Computer & Electronic Products $35 M
Machinery $13 M
Chemicals $7.7 M
Used Merchandise $6.1 M

Top Goods Imports by Industry from Switzerland to Washington, 2015
Total Washington Goods Imports from Switzerland = $62.1 M

Computer & Electronic Products $15 M
Machinery $12 M
Electrical Equipment, Appliances & Components $5.2 M
Chemicals $5.1 M
Textile Mill Products $4.3 M

Washington Residents of Swiss Descent
38,431

Swiss Companies Located in Washington

Arch Chemicals (Lonza) Logitech
Axendia Luxoft
Bossweld Nestlé
Bucher Panalpina
Chubb (ACE) Schindler
Columbia River Carbonates Swiss Re
Dufry Swissport
gategroup Syngenta
Kuehne + Nagel UBS
LafargeHolcim Zurich
Lantai Textiles

66
### Swiss Economic Impact on West Virginia

#### Employment Supported by Foreign Affiliates 2013

<table>
<thead>
<tr>
<th>Country</th>
<th>Jobs Supported by Swiss Affiliates</th>
</tr>
</thead>
<tbody>
<tr>
<td>United Kingdom</td>
<td>4,900</td>
</tr>
<tr>
<td>Japan</td>
<td>3,900</td>
</tr>
<tr>
<td>Canada</td>
<td>3,300</td>
</tr>
<tr>
<td>Switzerland</td>
<td>1,800</td>
</tr>
<tr>
<td>Germany</td>
<td>1,600</td>
</tr>
</tbody>
</table>

Swiss affiliates account for 7% of the 27,600 jobs created by all foreign affiliates in West Virginia.

#### Total Jobs = 2,807

- Jobs Supported by Swiss Affiliates: 879
- Jobs Supported by Services: 1,800
- Exports to Switzerland: 128
- Goods to Switzerland: 67

#### Top Goods Exports by Industry from West Virginia to Switzerland, 2015

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transportation Equipment</td>
<td>$32 M</td>
</tr>
<tr>
<td>Nonmetallic Mineral Products</td>
<td>$2.3 M</td>
</tr>
<tr>
<td>Primary Metals</td>
<td>$1.6 M</td>
</tr>
<tr>
<td>Electrical Equipment, Appliances &amp; Components</td>
<td>$1.2 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$0.3 M</td>
</tr>
</tbody>
</table>

Total West Virginia Goods Exports to Switzerland = $38.0 M

#### Top Goods Imports by Industry from Switzerland to West Virginia, 2015

<table>
<thead>
<tr>
<th>Industry</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Machinery</td>
<td>$3.7 M</td>
</tr>
<tr>
<td>Fabricated Metal Products</td>
<td>$2.1 M</td>
</tr>
<tr>
<td>Primary Metals</td>
<td>$1.8 M</td>
</tr>
<tr>
<td>Electrical Equipment, Appliances &amp; Components</td>
<td>$0.13 M</td>
</tr>
<tr>
<td>Chemicals</td>
<td>$0.09 M</td>
</tr>
</tbody>
</table>

Total West Virginia Goods Imports from Switzerland = $22.0 M

#### Swiss Companies Located in West Virginia

- ABB
- Chubb (ACE)
- EuropTec
- LafargeHolcim
- Novartis
- Oerlikon Metco
- Schindler
- SDS
- Sulzer
- Zurich

#### West Virginia Residents of Swiss Descent

**3,336**
Swiss Economic Impact on WISCONSIN

Swiss affiliates account for 10% of the 88,300 jobs created by all foreign affiliates in Wisconsin.

Top Goods Exports by Industry from Wisconsin to Switzerland, 2015
Total Wisconsin Goods Exports to Switzerland = $65.5 M

- Computer & Electronic Products: $23 M
- Chemicals: $9.5 M
- Machinery: $7.7 M
- Transportation Equipment: $6.3 M
- Plastics & Rubber Products: $4.4 M

Top Goods Imports by Industry from Switzerland to Wisconsin, 2015
Total Wisconsin Goods Imports from Switzerland = $176.1 M

- Machinery: $58 M
- Electrical Equipment, Appliances & Components: $43 M
- Computer & Electronic Products: $23 M
- Chemicals: $20 M
- Fabricated Metal Products: $6.6 M

Wisconsin Residents of Swiss Descent
57,963

Swiss Companies Located in Wisconsin
- ABB
- Bossard
- Chubb (ACE)
- Emmi Roth
- FISCHER
- Hoffmann-La Roche
- HOPPE
- Kuhn Group
- LafargeHolcim
- LEM
- Lonza
- Mosmatic
- Nestlé
- Norland at Swissray
- Northwire (Lemo)
- Oerlikon Metco
- Panalpina
- Satisloh
- Schindler
- SoftwareONE
- Syngenta
- UBS
- Weidmann
- Zurich
Swiss Economic Impact on Wyoming

Employment Supported by Foreign Affiliates 2013

Swiss affiliates account for 9% of the 8,800 jobs created by all foreign affiliates in Wyoming.

1. United Kingdom 1,600
2. Canada 900
3. Switzerland 800
4. France 600
4. Japan 600

Top Goods Exports by Industry from Wyoming to Switzerland, 2015
Total Wyoming Goods Exports to Switzerland = $0.5 M

- Electrical Equipment, Appliances & Components: $0.23 M
- Fabricated Metal Products: $0.14 M
- Computer & Electronic Products: $0.10 M

Top Goods Imports by Industry from Switzerland to Wyoming, 2015
Total Wyoming Goods Imports from Switzerland = $2.4 M

- Fabricated Metal Products: $0.21 M
- Machinery: $0.12 M
- Apparel & Accessories: $0.12 M
- Electrical Equipment, Appliances & Components: $0.09 M
- Computer & Electronic Products: $0.07 M

Swiss Companies Located in Wyoming
- SGS
- Sulzer
- Zurich

Wyoming Residents of Swiss Descent
3,042
The Swiss Business Hub USA (SBH USA) is the U.S.-based representative of the official international trade and investment promotion agency Switzerland Global Enterprise (S-GE). A part of the Embassy of Switzerland in the U.S., it is responsible for implementing Swiss export strategies in the U.S. and for promoting Switzerland as a business location.

About Us
We support small and medium-sized enterprises from Switzerland and Liechtenstein expanding their market presence in the U.S. We also provide free advice to U.S. companies looking to create a subsidiary or establish partnerships in Switzerland.

As part of the Embassy of Switzerland and with close relationships with Swiss business and academic stakeholders, the SBH USA can draw on selected networks in both Switzerland and the U.S.

Specific Areas of Expertise
The SBH USA provides support to most industries. We have nevertheless identified specific areas of interest. These include, but are not limited to, life sciences, ICT, fintech, food and beverage, FMCG, MEM as well as cleantech.

Switzerland Global Enterprise
S-GE works all over the world to support entrepreneurs and promote Switzerland as a business location. S-GE is represented abroad by the Swiss Business Hubs. The majority of these local teams are based at a Swiss Embassy or Swiss Consulate General.

Export Promotion
Are you interested in exporting your products to the U.S.?
More information s-ge.com/export

The Swiss Business Hub is the key contact point for Swiss and Liechtenstein small and medium-sized enterprises (SMEs) looking for export opportunities in the U.S. market.

The Hub’s services include:
› Market information and support  
› Detailed market and product analysis

› Search for distributors, local representatives and partners and support for the establishment of communication channels  
› B2B / B2C sales pipeline development  
› Individual consulting and coaching of SMEs  
› Site location evaluation  
› Organization of events and fact-finding missions for Swiss companies, associations and official delegations

Investment Promotion
Are you interested in expanding your business to Switzerland?
More information s-ge.com/usa/invest

The Swiss Business Hub proactively contacts and informs U.S.-based companies about the key advantages of Switzerland as a business and investment location. In close collaboration with cantonal and regional business promotion agencies in Switzerland as well as private-sector partners, the Hub supports foreign investors with the following services:

› Communicating Switzerland’s unique selling points that relate to their business and industry  
› Facilitating contact to regional and cantonal economic development agencies  
› Connecting with research centers and universities  
› Meeting legal and administrative requirements  
› Obtaining work and residence permits  
› Defining the ideal corporate structure and explaining the Swiss tax system

All Swiss Business Hubs have a first-rate network of contacts both in the host country and in Switzerland and are part of a Swiss Embassy or Consulate General.
Locations

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## Appendix: Swiss Affiliate Employment in the United States, 2008–2013

### United States Total
<table>
<thead>
<tr>
<th>Year</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
<th>2008-2013 Percent Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>389,300</td>
<td>408,500</td>
<td>445,900</td>
<td>461,900</td>
<td>456,500</td>
<td>461,900</td>
<td>19%</td>
</tr>
</tbody>
</table>

### States Ranked by 2008-2013 Percent Change

1. New Mexico 250%
2. North Dakota 167%
3. Louisiana 163%
4. Oklahoma 135%
5. Arkansas 105%
6. Wyoming 100%
7. Mississippi 73%
8. South Dakota 67%
9. Texas 66%
10. New Hampshire 61%
11. District of Columbia 56%
12. Wisconsin 55%
13. Utah 38%
14. Florida 35%
15. Kansas 34%
16. Alaska 33%
17. Pennsylvania 32%
18. North Carolina 28%
19. Colorado 26%
20. Hawaii 22%
21. Massachusetts 20%
22. Georgia 20%
23. Alabama 18%
24. Tennessee 18%
25. California 16%
26. Iowa 15%
27. Oregon 14%
28. Nevada 13%
29. Virginia 13%
30. South Carolina 13%
31. Missouri 13%
32. Rhode Island 11%
33. New Jersey 9%
34. Ohio 7%
35. Minnesota 7%
36. New York 5%
37. Illinois 5%
38. Arizona 5%
39. Delaware 0%
40. Maine 0%
41. West Virginia 0%
42. Maryland -3%
43. Kentucky -5%
44. Indiana -5%
45. Vermont -8%
46. Washington -12%
47. Michigan -21%
48. Nebraska -26%
49. Connecticut -28%
50. Idaho -35%
51. Montana -50%

Note: Rankings are based on exact data.
Appendix: Swiss Companies and Their Affiliates in the United States, 2016

States by Number of Swiss Companies

<table>
<thead>
<tr>
<th>State</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alabama</td>
<td>31</td>
</tr>
<tr>
<td>Alaska</td>
<td>21</td>
</tr>
<tr>
<td>Arizona</td>
<td>24</td>
</tr>
<tr>
<td>Arkansas</td>
<td>11</td>
</tr>
<tr>
<td>California</td>
<td>119</td>
</tr>
<tr>
<td>Colorado</td>
<td>41</td>
</tr>
<tr>
<td>Connecticut</td>
<td>40</td>
</tr>
<tr>
<td>Delaware</td>
<td>10</td>
</tr>
<tr>
<td>District of Columbia</td>
<td>15</td>
</tr>
<tr>
<td>Florida</td>
<td>63</td>
</tr>
<tr>
<td>Georgia</td>
<td>59</td>
</tr>
<tr>
<td>Hawaii</td>
<td>14</td>
</tr>
<tr>
<td>Idaho</td>
<td>6</td>
</tr>
<tr>
<td>Illinois</td>
<td>92</td>
</tr>
<tr>
<td>Indiana</td>
<td>25</td>
</tr>
<tr>
<td>Iowa</td>
<td>13</td>
</tr>
<tr>
<td>Kansas</td>
<td>14</td>
</tr>
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States Ranked by Number of Swiss Companies

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Source: Swiss Business Mapping

Note: Company counts may differ from the number of companies listed on state overview pages for confidentiality reasons.
Methodology

Switzerland’s Economic Footprint in the United States: Creating Jobs and Supporting the U.S. Economy is based mostly on current U.S. government data from two primary sources when Content First prepared this report in June 2016.

**Data on U.S. Affiliates of Foreign Companies**

The U.S. Department of Commerce’s Bureau of Economic Analysis (BEA) produces comprehensive national and state data on the activities of affiliates of foreign-owned companies operating in the United States. The data, widely recognized to be the world’s most comprehensive and accurate, are obtained from mandatory surveys required under the authority of the International Investment and Trade in Services Survey Act (initially enacted in 1976 and amended in 1984 and 1990).

BEA conducts mandatory surveys of foreign-owned U.S. affiliates, and it also surveys the operations of U.S. multinational firms. The results provide detailed information on a variety of financial and economic indicators, including employment, trade in goods and services, sales, and R&D expenditures.

The national and state statistics in this report cover U.S. affiliates that are majority-owned by foreign parent companies (e.g., Swiss companies). A majority-owned U.S. affiliate is a U.S. affiliate that is unambiguously under foreign control, which is more than 50 percent owned by foreign investors.

For each subsidiary, BEA requests information on both the foreign parent (i.e., the foreign business that undertakes the foreign direct investment) and the ultimate beneficial owner (UBO). An affiliate’s UBO is defined to be that person, proceeding up the affiliate’s ownership chain, beginning with and including the foreign parent, that is not owned more than 50 percent by another person. The UBO of each U.S. affiliate is identified to ascertain the person who ultimately controls the U.S. affiliate and who therefore ultimately derives the benefits from ownership or control. In many instances, the foreign parent and the UBO are the same entity.

**Foreign Direct Investment**

In this report, foreign direct investment in the United States (FDIUS) is shown on a historical-cost basis through 2014, the latest available statistics at the time of publication in June 2016, or cost at time of investment. The United States defines FDIUS (inward investment) as the ownership or control, directly or indirectly, by one foreign entity of a 10 percent or more ownership share of an incorporated or unincorporated U.S. business enterprise.

**Swiss Direct Investment Abroad**

Swiss direct investment abroad was collected by the Embassy of Switzerland from the Swiss National Bank and the Organisation for Economic Co-operation and Development (OECD). Data are shown on a cumulative, book value (or historical-cost) basis.

**Swiss Companies and Their Affiliates**

The Embassy of Switzerland provided statistics on the names and number of Swiss companies and their affiliates in the United States using its own Swiss Business Mapping database.

**Data on Merchandise and Services Trade**

The U.S. Census Bureau publishes comprehensive trade data. BEA performs that function for exports and imports of services. Statistics on goods exports and imports, nationally and by state, are the latest full-year trade statistics from the Commerce Department at the time of publication. These statistics are reported on a Census basis. USA Trade Online is the source of data on goods trade for individual countries, trade or economic groups, geographic regions, and states. Trade data were downloaded in June 2016 and may differ slightly from later revisions.

Services exports through cross-border trade and services supplied to customers overseas through foreign affiliates of U.S. companies are from BEA’s October Survey of Current Business.
Total Jobs Supported by Swiss Trade and Investment

Total jobs supported by Swiss trade and investment in the United States is the sum of three components:

(1) Jobs supported by Swiss affiliates in the United States as reported by BEA in its annual report on the activities of affiliates of foreign-owned companies in the United States;

(2) Jobs supported by goods exports as calculated from Jobs Supported by Export Destination, a U.S. Department of Commerce study that estimated 75,764 U.S. jobs were supported by goods exports to Switzerland. This estimate is preliminary. Each state’s percentage of total merchandise exports to Switzerland are used to apportion those jobs; and,

(3) Jobs supported by services exports as based on the same U.S. Department of Commerce study that shows 185,625 U.S. jobs were supported by services exports to Switzerland. State employment supported by services exports is estimated using the share of services workers in each state. State services employment data are from the Bureau of Labor Statistics’ Quarterly Census of Employment and Wages.

Swiss Ancestry

Statistics on Swiss ancestry by state are from the United States Census Bureau’s 2014 American Community Survey (ACS) one-year estimate. Numbers for states not included in the ACS are from the 2000 Census. Swiss ancestry at the national level comes from the 2010-2014 ACS five-year estimates.